

外贸英语函电-题库

[1] 题目类型.单选题

[1] 大题题干.

We shall highly appreciate _____ if you will send us a brochure and two sample books by air immediately

[1] 正确答案.C

[1] 难易度.易

[1] 选项数.4

[1] 选项 A.

you

[1] 选项 B.

that

[1] 选项 C.

it

[1] 选项 D.

when

[2] 题目类型.单选题

[2] 大题题干.

A 4% discount will be granted only _____ your order exceeds US\$ 20000.

[2] 正确答案.C

[2] 难易度.易

[2] 选项数.4

[2] 选项 A.

depends on

[2] 选项 B.

style="white-space: normal;">for condition that

[2] 选项 C.

style="white-space: normal;">on condition that

[2] 选项 D.

subject to

[3] 题目类型.单选题

[3] 大题题干.

The goods will be shipped _____ October 1

[3] 正确答案.C

[3] 难易度.易

[3] 选项数.4

[3] 选项 A.

in

[3] 选项 B.

to

[3] 选项 C.

on

[3] 选项 D.

with

[4] 题目类型.单选题

[4] 大题题干.

5

[4] 正确答案.D

[4] 难度.易

[4] 选项数.4

[4] 选项 A.

A

[4] 选项 B.

B

[4] 选项 C.

C

[4] 选项 D.

D

[5] 题目类型.单选题

[5] 大题目干.

?We have arranged with the Bank of Japan, Tokyo, to
_____ a credit in your favor.

[5] 正确答案.B

[5] 难度.易

[5] 选项数.4

[5] 选项 A.

draw

[5] 选项 B.

establish

[5] 选项 C.

make

[5] 选项 D.

extend

[6] 题目类型.单选题

[6] 大题题干.

7

[6] 正确答案.D

[6] 难易度.易

[6] 选项数.4

[6] 选项 A.

A

[6] 选项 B.

B

[6] 选项 C.

C

[6] 选项 D.

D

[7] 题目类型.单选题

[7] 大题题干.

8

[7] 正确答案.D

[7] 难易度.易

[7] 选项数.4

[7] 选项 A.

A

[7] 选项 B.

B

[7] 选项 C.

C

[7] 选项 D.

D

[8] 题目类型.单选题

[8] 大题题干.

9

[8] 正确答案.C

[8] 难易度.易

[8] 选项数.4

[8] 选项 A.

A

[8] 选项 B.

B

[8] 选项 C.

C

[8] 选项 D.

D

[9] 题目类型.单选题

[9] 大题题干.

10

[9] 正确答案.B

[9] 难易度.易

[9] 选项数.4

[9] 选项 A.

A

[9] 选项 B.

B

[9] 选项 C.

C

[9] 选项 D.

D

[10] 题目类型.单选题

[10] 大题题干.

11

[10] 正确答案.A

[10] 难易度.易

[10] 选项数.4

[10] 选项 A.

A

[10] 选项 B.

B

[10] 选项 C.

C

[10] 选项 D.

D

[11] 题目类型.单选题

[11] 大题题干.

12

[11] 正确答案.B

[11] 难易度.易

[11] 选项数.4

[11] 选项 A.

A

[11] 选项 B.

B

[11] 选项 C.

C

[11] 选项 D.

D

[12] 题目类型.单选题

[12] 大题题干.

13

[12] 正确答案.B

[12] 难易度.易

[12] 选项数.4

[12] 选项 A.

A

[12] 选项 B.

B

[12] 选项 C.

C

[12] 选项 D.

D

[13] 题目类型.单选题

[13] 大题题干.

On the whole, the Christmas sales last year were on a decline.
_____, we made a substantial growth in our export.

[13] 正确答案.B

[13] 难易度.易

[13] 选项数.4

[13] 选项 A.

Although

[13] 选项 B.

Nevertheless

[13] 选项 C.

Moreover

[13] 选项 D.

In addition to

[14] 题目类型.单选题

[14] 大题题干.

15

[14] 正确答案.B

[14] 难易度.易

[14] 选项数.4

[14] 选项 A.

A

[14] 选项 B.

B

[14] 选项 C.

C

[14] 选项 D.

D

[15] 题目类型.单选题

[15] 大题题干.

Direct steamers _____ your port are few and far between
_____ the winter season.

[15] 正确答案.B

[15] 难易度.易

[15] 选项数.4

[15] 选项 A.

for, for

[15] 选项 B.

to, during

[15] 选项 C.

for, to

[15] 选项 D.

in, in

[16] 题目类型.单选题

[16] 大题题干.

17

[16] 正确答案.A

[16] 难易度.易

[16] 选项数.4

[16] 选项 A.

A

[16] 选项 B.

B

[16] 选项 C.

C

[16] 选项 D.

D

[17] 题目类型.单选题

[17] 大题题干.

18

[17] 正确答案.D

[17] 难易度.易

[17] 选项数.4

[17] 选项 A.

A

[17] 选项 B.

B

[17] 选项 C.

C

[17] 选项 D.

D

[18] 题目类型.单选题

[18] 大题题干.

We thank you for your letter of 12 June, _____ you have opened the covering L/C.

[18] 正确答案.D

[18] 难易度.易

[18] 选项数.4

[18] 选项 A.

in which

[18] 选项 B.

from which

[18] 选项 C.

informing

[18] 选项 D.

informing u

[19] 题目类型.单选题

[19] 大题题干.

If our national economy develops at the same speed _____ for the past decade, we are sure we can catch up with the advanced countries in the world in 50 years.

[19] 正确答案.D

[19] 难易度.难

[19] 选项数.4

[19] 选项 A.

as it was

[19] 选项 B.

as it did

[19] 选项 C.

as it does

[19] 选项 D.

as it has done

[20] 题目类型.单选题

[20] 大题题干.

We are willing to renew the agreement on the same terms
_____last.

[20] 正确答案.B

[20] 难易度.易

[20] 选项数.4

[20] 选项 A.

like

[20] 选项 B.

as

[20] 选项 C.

to

[20] 选项 D.

with

[21] 题目类型.单选题

[21] 大题题干.

Direct steamers _____ your port are few and far between
_____ the winter season.

[21] 正确答案.B

[21] 难易度.易

[21] 选项数.4

[21] 选项 A.

for, for

[21] 选项 B.

to, during

[21] 选项 C.

for, to

[21] 选项 D.

in, in

[22] 题目类型.单选题

[22] 大题题干.

The goods will be shipped _____ October 1.

[22] 正确答案.C

[22] 难易度.易

[22] 选项数.4

[22] 选项 A.

in

[22] 选项 B.

to

[22] 选项 C.

on

[22] 选项 D.

with

[23] 题目类型.单选题

[23] 大题题干.

On the whole, the Christmas sales last year were on a decline.
_____, we made a substantial growth in our export.

[23] 正确答案.B

[23] 难易度.中

[23] 选项数.4

[23] 选项 A.

Although

[23] 选项 B.

Nevertheless

[23] 选项 C.

Moreover

[23] 选项 D.

In addition to

[24] 题目类型.单选题

[24] 大题题干.

A 4% discount will be granted only _____ your order exceeds US\$ 20000.

[24] 正确答案.C

[24] 难易度.易

[24] 选项数.4

[24] 选项 A.

depends on

[24] 选项 B.

for condition that

[24] 选项 C.

on condition that

[24] 选项 D.

subject to

[25] 题目类型.单选题

[25] 大题题干.

_____ an order for one hundred pieces or more we allow a special discount of 5% for payment by L/C.

[25] 正确答案.C

[25] 难易度.易

[25] 选项数.4

[25] 选项 A.

At

[25] 选项 B.

In

[25] 选项 C.

On

[25] 选项 D.

From

[26] 题目类型.单选题

[26] 大题题干.

根据考核评价介绍，课堂活动中以下哪一种情况得分最高？

[26] 正确答案.D

[26] 难易度.易

[26] 选项数.4

[26] 选项 A.

选人回答正确

[26] 选项 B.

讨论发帖

[26] 选项 C.

抢答

[26] 选项 D.

第一个抢答

[27] 题目类型.单选题

[27] 大题题干.

We find your terms _____ and now send you our order for 2 sets of generators.

[27] 正确答案.C

[27] 难易度.易

[27] 选项数.4

[27] 选项 A.

satisfied

[27] 选项 B.

satisfaction

[27] 选项 C.

satisfactory

[27] 选项 D.

of satisfaction

[28] 题目类型.单选题

[28] 大题题干.

If our national economy develops at the same speed _____ for the past decade, we are sure we can catch up with the advanced countries in the world in 50 years.

[28] 正确答案.D

[28] 难易度.易

[28] 选项数.4

[28] 选项 A.

as it was

[28] 选项 B.

as it did

[28] 选项 C.

as it does

[28] 选项 D.

as it has done

[29] 题目类型.单选题

[29] 大题题干.

We shall highly appreciate _____ if you will send us a brochure and two sample books by air immediately.()

[29] 正确答案.C

[29] 难易度.易

[29] 选项数.4

[29] 选项 A.

you

[29] 选项 B.

that

[29] 选项 C.

it

[29] 选项 D.

when

[30] 题目类型.单选题

[30] 大题题干.

We hope that you will find many items of _____ to you.()

[30] 正确答案.A

[30] 难易度.易

[30] 选项数.4

[30] 选项 A.

interest

[30] 选项 B.

interesting

[30] 选项 C.

interested

[30] 选项 D.

being interested

[31] 题目类型.单选题

[31] 大题题干.

Please note that our offer remains firm _____ ten days for your acceptance.()

[31] 正确答案.A

[31] 难易度.易

[31] 选项数.4

[31] 选项 A.

for

[31] 选项 B.

until

[31] 选项 C.

in

[31] 选项 D.

on

[32] 题目类型.单选题

[32] 大题题干.

Our sewing machines_____fast, and there have been numerous enquiries about them.()

[32] 正确答案.C

[32] 难易度.易

[32] 选项数.4

[32] 选项 A.

are sold

[32] 选项 B.

selling

[32] 选项 C.

are selling

[32] 选项 D.

are being sold

[33] 题目类型.单选题

[33] 大题题干.

We would be most thankful if you could extend this favor to us and agree _____ 50% by L/C and 50% by D/P at sight.()信用证(Letter of Credit, L/C) [33] 正确答案.D

[33] 难易度.易

[33] 选项数.4

[33] 选项 A.

with

[33] 选项 B.

upon

[33] 选项 C.

at

[33] 选项 D.

to

[34] 题目类型.单选题

[34] 大题题干.

We have arranged with the Bank of Japan, Tokyo, to _____ a credit in your favor.()

[34] 正确答案.B

[34] 难易度.易

[34] 选项数.4

[34] 选项 A.

draw

[34] 选项 B.

establish

[34] 选项 C.

make

[34] 选项 D.

extend

[35] 题目类型.单选题

[35] 大题题干.

We thank you for your letter of 12 June, _____ you have opened the covering L/C.()

[35] 正确答案.D

[35] 难易度.易

[35] 选项数.4

[35] 选项 A.

in which

[35] 选项 B.

from which

[35] 选项 C.

informing

[35] 选项 D.

informing us

[36] 题目类型.单选题

[36] 大题题干.

Please call your attention _____ our newly developed bicycles which will surely have good sale in your market.()

[36] 正确答案.D

[36] 难易度.易

[36] 选项数.4

[36] 选项 A.

to that

[36] 选项 B.

to the fact that

[36] 选项 C.

that

[36] 选项 D.

to

[37] 题目类型.单选题

[37] 大题题干.

We are sending you by separate airmail a copy of our _____
catalog for your reference.()

[37] 正确答案.C

[37] 难易度.易

[37] 选项数.4

[37] 选项 A.

new

[37] 选项 B.

fresh

[37] 选项 C.

lastest

[37] 选项 D.

later

[38] 题目类型.单选题

[38] 大题题干.

If you had opened the letter of credit to reach us in July, we
_____ the goods now.()

[38] 正确答案.B

[38] 难易度.易

[38] 选项数.4

[38] 选项 A.

could have dispatched

[38] 选项 B.

could dispatch

[38] 选项 C.

diapatch

[38] 选项 D.

can dispatch

[39] 题目类型.单选题

[39] 大题题干.

Consequently we find no _____ to compensate for the loss you claimed for.()

[39] 正确答案.A

[39] 难易度.易

[39] 选项数.4

[39] 选项 A.

ground

[39] 选项 B.

place

[39] 选项 C.

land

[39] 选项 D.

posoition

[40] 题目类型.单选题

[40] 大题题干.

We are making you our quotation for shoes____.()

[40] 正确答案.B

[40] 难易度.易

[40] 选项数.4

[40] 选项 A.

as follow

[40] 选项 B.

as follows

[40] 选项 C.

following

[40] 选项 D.

at following

[41] 题目类型.单选题

[41] 大题题干.

We are willing to renew the agreement on the same terms
_____last.()

[41] 正确答案.B

[41] 难易度.易

[41] 选项数.4

[41] 选项 A.

like

[41] 选项 B.

as

[41] 选项 C.

to

[41] 选项 D.

with

[42] 题目类型.单选题

[42] 大题题干.

Part of your payment has been received, but \$20,000 is still
____.()

[42] 正确答案.D

[42] 难易度.易

[42] 选项数.4

[42] 选项 A.

withstanding

[42] 选项 B.

paid

[42] 选项 C.

owned

[42] 选项 D.

outstanding

[43] 题目类型.单选题

[43] 大题题干.

We shall fulfill your order according to the remarks in our last letter _____ we hear from you to the contrary.()

[43] 正确答案.B

[43] 难易度.易

[43] 选项数.4

[43] 选项 A.

if

[43] 选项 B.

unless

[43] 选项 C.

that

[43] 选项 D.

which

[44] 题目类型.单选题

[44] 大题题干.

_____, we discovered that the goods were inferior in quality to the sample. ()

[44] 正确答案.B

[44] 难易度.易

[44] 选项数.4

[44] 选项 A.

After exam

[44] 选项 B.

On examination

[44] 选项 C.

When exam

[44] 选项 D.

Upon examining

[45] 题目类型.单选题

[45] 大题题干.

While placing our order, we emphasized that any delay in delivery would definitely _____ the cost of the goods.()

[45] 正确答案.B

[45] 难易度.易

[45] 选项数.4

[45] 选项 A.

add

[45] 选项 B.

add to

[45] 选项 C.

amount to

[45] 选项 D.

plus

[46] 题目类型.单选题

[46] 大题题干.

Are the goods _____ Contract No. 1986 are now ready for shipment, please rush your L/C.()

[46] 正确答案.C

[46] 难易度.易

[46] 选项数.4

[46] 选项 A.

against

[46] 选项 B.

of

[46] 选项 C.

under

[46] 选项 D.

for

[47] 题目类型.单选题

[47] 大题题干.

Please _____ us your lowest price for 500 men' s bicycles.()

[47] 正确答案.A

[47] 难易度.易

[47] 选项数.4

[47] 选项 A.

quote

[47] 选项 B.

offer

[47] 选项 C.

make

[47] 选项 D.

enquire

[48] 题目类型.单选题

[48] 大题题干.

As a result of the _____ switches, we are now faced with the following losses.()

[48] 正确答案.D

[48] 难易度.易

[48] 选项数.4

[48] 选项 A.

effective

[48] 选项 B.

broke

[48] 选项 C.

fault

[48] 选项 D.

defective

[49] 题目类型.单选题

[49] 大题题干.

We trust you will do your best to have this matter _____ right away. ()

[49] 正确答案.D

[49] 难易度.易

[49] 选项数.4

[49] 选项 A.

settle

[49] 选项 B.

to settle

[49] 选项 C.

settling

[49] 选项 D.

settled

[50] 题目类型.单选题

[50] 大题题干.

This is our best price, _____ which we have conclude many orders with other buyers in your city. ()

[50] 正确答案.D

[50] 难易度.易

[50] 选项数.4

[50] 选项 A.

on

[50] 选项 B.

for

[50] 选项 C.

by

[50] 选项 D.

at

[51] 题目类型.单选题

[51] 大题题干.

_____ your information, we have received a crowd of inquiries
from buyers in other directions. ()

[51] 正确答案.B

[51] 难易度.易

[51] 选项数.4

[51] 选项 A.

On

[51] 选项 B.

For

[51] 选项 C.

By

[51] 选项 D.

At

[52] 题目类型.单选题

[52] 大题题干.

If the first shipment _____, we guarantee that we shall send you many repeat orders.()

[52] 正确答案.B

[52] 难易度.易

[52] 选项数.4

[52] 选项 A.

will prove satisfactory

[52] 选项 B.

proves satisfactory

[52] 选项 C.

turns out satisfaction

[52] 选项 D.

turn out satisfied

[53] 题目类型.单选题

[53] 大题题干.

Should your L/C reach us at the beginning of next month, we
___ ship your order by S.S. Gusha.()

[53] 正确答案.B

[53] 难易度.易

[53] 选项数.4

[53] 选项 A.

would have been able to

[53] 选项 B.

shall be able to

[53] 选项 C.

have had been able to

[53] 选项 D.

were to

[54] 题目类型.单选题

[54] 大题题干.

A 4% discount will be granted only _____ your order exceeds
US\$ 20000. ()

[54] 正确答案.C

[54] 难易度.易

[54] 选项数.4

[54] 选项 A.

depends on

[54] 选项 B.

for condition that

[54] 选项 C.

on condition that

[54] 选项 D.

subject to

[55] 题目类型.单选题

[55] 大题题干.

We have made _____ that we would accept D/A at 60 days' sight for this order. ()

[55] 正确答案.D

[55] 难易度.易

[55] 选项数.4

[55] 选项 A.

clear

[55] 选项 B.

it is clear

[55] 选项 C.

that clear

[55] 选项 D.

it clear

[56] 题目类型.单选题

[56] 大题题干.

We have _____ at 30 days' sight for the contracted value. ()

[56] 正确答案.D

[56] 难易度.易

[56] 选项数.4

[56] 选项 A.

written to you

[56] 选项 B.

called on you

[56] 选项 C.

sent to you by air mail

[56] 选项 D.

drawn on you

[57] 题目类型.单选题

[57] 大题题干.

We suggest that you _____ the covering letter of credit without the least possible delay. ()

[57] 正确答案.C

[57] 难易度.易

[57] 选项数.4

[57] 选项 A.

will open

[57] 选项 B.

shall open

[57] 选项 C.

open

[57] 选项 D.

can open

[58] 题目类型.单选题

[58] 大题题干.

We thank you for the special offer you ____ us. ()

[58] 正确答案.A

[58] 难易度.易

[58] 选项数.4

[58] 选项 A.

make

[58] 选项 B.

offer

[58] 选项 C.

let

[58] 选项 D.

inform

[59] 题目类型.单选题

[59] 大题题干.

We are a state-owned corporation _____ both the import and export of textiles. ()

[59] 正确答案.D

[59] 难易度.易

[59] 选项数.4

[59] 选项 A.

handling in

[59] 选项 B.

trading

[59] 选项 C.

dealing with

[59] 选项 D.

dealing in

[60] 题目类型.单选题

[60] 大题题干.

As _____ machine tools, we regret to say that we are not able to supply for the time being.()

[60] 正确答案.C

[60] 难易度.易

[60] 选项数.4

[60] 选项 A.

reference

[60] 选项 B.

regard

[60] 选项 C.

regards

[60] 选项 D.

regarding

[61] 题目类型.单选题

[61] 大题题干.

We have the pleasure of writing to _____ you in the hope of doing business with you _____. ()

[61] 正确答案.B

[61] 难易度.易

[61] 选项数.4

[61] 选项 A.

contact with you, in this line

[61] 选项 B.

contact, in this line

[61] 选项 C.

get in touch with, upon this line of business

[61] 选项 D.

get contact, within line of business

[62] 题目类型.单选题

[62] 大题题干.

Please amend your L/C No. 1162 _____transshipment and partial shipment. ()

[62] 正确答案.B

[62] 难易度.易

[62] 选项数.4

[62] 选项 A.

allow

[62] 选项 B.

to allow

[62] 选项 C.

allowing

[62] 选项 D.

as allow

[63] 题目类型.单选题

[63] 大题题干.

Since the premium varies with the scope of _____ extra premium is buyer's account, should additional risks be covered?
()

[63] 正确答案.B

[63] 难易度.易

[63] 选项数.4

[63] 选项 A.

assurance

[63] 选项 B.

insurance

[63] 选项 C.

business

[63] 选项 D.

enterprises

[64] 题目类型.单选题

[64] 大题题干.

We thank you for your letter of March 13 and the ____
catalogue.()

[64] 正确答案.C

[64] 难易度.易

[64] 选项数.4

[64] 选项 A.

given

[64] 选项 B.

sent

[64] 选项 C.

enclosed

[64] 选项 D.

presented

[65] 题目类型.单选题

[65] 大题题干.

They found an opportunity to purchase six ____ leather shoes.()

[65] 正确答案.D

[65] 难易度.易

[65] 选项数.4

[65] 选项 A.

thousands pairs

[65] 选项 B.

thousand pair of

[65] 选项 C.

thousands of pair

[65] 选项 D.

thousand pairs of

[66] 题目类型.单选题

[66] 大题题干.

The letter we sent last week is an enquiry ____ digital cameras.()

[66] 正确答案.C

[66] 难易度.易

[66] 选项数.4

[66] 选项 A.

about

[66] 选项 B.

of

[66] 选项 C.

for

[66] 选项 D.

as

[67] 题目类型.单选题

[67] 大题题干.

If you can ____ your price by 5%, we may conclude the transaction with you.()

[67] 正确答案.B

[67] 难易度.易

[67] 选项数.4

[67] 选项 A.

offer

[67] 选项 B.

bring down

[67] 选项 C.

fix

[67] 选项 D.

quote

[68] 题目类型.单选题

[68] 大题题干.

Please let us ____ your firm offer before the end of this month.()

[68] 正确答案.B

[68] 难易度.易

[68] 选项数.4

[68] 选项 A.

had

[68] 选项 B.

have

[68] 选项 C.

having

[68] 选项 D.

to have

[69] 题目类型.单选题

[69] 大题题干.

We are not in a position to offer firm, as the goods are ____.()

[69] 正确答案.D

[69] 难易度.易

[69] 选项数.4

[69] 选项 A.

without stock

[69] 选项 B.

outside in stock

[69] 选项 C.

no stock

[69] 选项 D.

out of stock

[70] 题目类型.单选题

[70] 大题题干.

They have _____ us that you are _____ the market _____
chemicals.()

[70] 正确答案.B

[70] 难易度.易

[70] 选项数.4

[70] 选项 A.

inform, in, on

[70] 选项 B.

informed, in, for

[70] 选项 C.

advise, in, on

[70] 选项 D.

advised, in, of

[71] 题目类型.单选题

[71] 大题题干.

We ____ some brochures ____ to illustrate the types of materials we manufacture.()

[71] 正确答案.C

[71] 难易度.易

[71] 选项数.4

[71] 选项 A.

enclose you, /

[71] 选项 B.

enclose, you

[71] 选项 C.

enclose, /

[71] 选项 D.

enclose, to you

[72] 题目类型.单选题

[72] 大题题干.

would not give you any lower price ____ you could place an order for more than 500 tons.()

[72] 正确答案.C

[72] 难易度.易

[72] 选项数.4

[72] 选项 A.

expect

[72] 选项 B.

until

[72] 选项 C.

unless

[72] 选项 D.

besides

[73] 题目类型.单选题

[73] 大题题干.

We are willing to enter into business relations with you on the _____ of equality and mutual benefit.()

[73] 正确答案.B

[73] 难易度.易

[73] 选项数.4

[73] 选项 A.

base

[73] 选项 B.

basis

[73] 选项 C.

bases

[73] 选项 D.

based

[74] 题目类型.单选题

[74] 大题题干.

We are a specialized corporation, _____ the export of animal by-products.()

[74] 正确答案.C

[74] 难易度.易

[74] 选项数.4

[74] 选项 A.

dealing with

[74] 选项 B.

dealing

[74] 选项 C.

handling

[74] 选项 D.

dealt in

[75] 题目类型.单选题

[75] 大题题干.

In order to obtain the needed information, the inquirer should
simple, clearly and concisely write ____ he wants to know.()

[75] 正确答案.C

[75] 难易度.易

[75] 选项数.4

[75] 选项 A.

that

[75] 选项 B.

so

[75] 选项 C.

what

[75] 选项 D.

because of

[76] 题目类型.单选题

[76] 大题题干.

While ____ an enquiry, you ought to enquiry into quality and price etc.()

[76] 正确答案.A

[76] 难易度.易

[76] 选项数.4

[76] 选项 A.

making

[76] 选项 B.

sending

[76] 选项 C.

offering

[76] 选项 D.

giving

[77] 题目类型.单选题

[77] 大题题干.

We owe your name and address ____ Italian Commercial Bank
who informed us that you are in the market ____ table-
cloths.()

[77] 正确答案.D

[77] 难易度.易

[77] 选项数.4

[77] 选项 A.

from, for

[77] 选项 B.

to, with

[77] 选项 C.

from, with

[77] 选项 D.

to, for

[78] 题目类型.单选题

[78] 大题题干.

What kind of products do you think ____ particularly interested _____.()

[78] 正确答案.B

[78] 难易度.易

[78] 选项数.4

[78] 选项 A.

are they, in

[78] 选项 B.

they are, in

[78] 选项 C.

are they, /

[78] 选项 D.

they are, /

[79] 题目类型.单选题

[79] 大题题干.

We wish to draw your attention to Contract No. XK4793 which _____ that the relative L/C should be opened and reach us before the end of this month.

[79] 正确答案.B

[79] 难易度.易

[79] 选项数.4

[79] 选项 A.

show

[79] 选项 B.

stipulates

[79] 选项 C.

acts

[79] 选项 D.

represents

[80] 题目类型.单选题

[80] 大题题干.

As stipulated in the contract, the bank ____open an L/C before **He lives**
_____ **Paris with his wife.**

[86] 正确答案.A

[86] 难易度.易

[86] 选项数.4

[86] 选项 A.

in

[86] 选项 B.

on

[86] 选项 C.

at

[86] 选项 D.

to

[87] 题目类型.单选题

[87] 大题题干.

Due to unforeseen difficulties, we find it impossible to make shipment in July, and would appreciate ___ the shipment date and validity of your L/C to August 15 an August 31 respectively.

[87] 正确答案.A

[87] 难易度.易

[87] 选项数.4

[87] 选项 A.

your extending

[87] 选项 B.

you to extend

[87] 选项 C.

you extending

[87] 选项 D.

your extended

[88] 题目类型.单选题

[88] 大题题干.

We are _____ that we failed to ship the goods on s.s.

"Sunshine" as scheduled. ()

[88] 正确答案.C

[88] 难易度.易

[88] 选项数.4

[88] 选项 A.

regrettable

[88] 选项 B.

regret

[88] 选项 C.

regretful

[88] 选项 D.

regretless

[89] 题目类型.单选题

[89] 大题题干.

It ___ if you ___ the L/C for another 15 days.

[89] 正确答案.C

[89] 难易度.易

[89] 选项数.4

[89] 选项 A.

is appreciated; extend

[89] 选项 B.

will be appreciated; could extend

[89] 选项 C.

should be appreciated; could extend

[89] 选项 D.

should be appreciated; can extend

[90] 题目类型.单选题

[90] 大题题干.

We think it impossible to have the L/C_____ again.

[90] 正确答案.A

[90] 难易度.易

[90] 选项数.4

[90] 选项 A.

extended

[90] 选项 B.

extending

[90] 选项 C.

to extend

[90] 选项 D.

extends

[91] 题目类型.单选题

[91] 大题题干.

The Guangzhou Export Commodities Fair, sometimes known as the Canton Fair, has _____ to offer that you can find almost everything.

[91] 正确答案.A

[91] 难易度.易

[91] 选项数.4

[91] 选项 A.

so many

[91] 选项 B.

more

[91] 选项 C.

so much

[91] 选项 D.

most

[92] 题目类型.单选题

[92] 大题题干.

Your letter of May 9 addressed to our Wuhan Branch Office has
_____ to us for attention and reply.

[92] 正确答案.A

[92] 难易度.易

[92] 选项数.4

[92] 选项 A.

been passed on

[92] 选项 B.

passed

[92] 选项 C.

passed on

[92] 选项 D.

been past through

[93] 题目类型.单选题

[93] 大题题干.

We owe your name and address ____ Italian Commercial Bank who has informed us that you are in the market ____ table-cloths.

[93] 正确答案.D

[93] 难易度.易

[93] 选项数.4

[93] 选项 A.

from , for

[93] 选项 B.

to, within

[93] 选项 C.

from, with

[93] 选项 D.

to, for

[94] 题目类型.单选题

[94] 大题题干.

As the item _____ the scope of our business activities, we shall be pleased to establish direct business relations with you.

[94] 正确答案.A

[94] 难易度.易

[94] 选项数.4

[94] 选项 A.

lies within

[94] 选项 B.

fall within

[94] 选项 C.

come under

[94] 选项 D.

be within

[95] 题目类型.单选题

[95] 大题题干.

We are a specialized corporation, _____ the export of animal by-products.

[95] 正确答案.B

[95] 难易度.易

[95] 选项数.4

[95] 选项 A.

dealing

[95] 选项 B.

handling

[95] 选项 C.

dealing with

[95] 选项 D.

dealt in

[96] 题目类型.单选题

[96] 大题题干.

We wish to introduce ourselves ____ a state-run corporation
dealing ____ textiles?

[96] 正确答案.C

[96] 难易度.易

[96] 选项数.4

[96] 选项 A.

as, with

[96] 选项 B.

for, in

[96] 选项 C.

as, in

[96] 选项 D.

with, with

[97] 题目类型.单选题

[97] 大题题干.

The commodities you offered are _____ line with the business scope of our clients.

[97] 正确答案.B

[97] 难易度.易

[97] 选项数.4

[97] 选项 A.

outside

[97] 选项 B.

out of

[97] 选项 C.

out

[97] 选项 D.

without

[98] 题目类型.单选题

[98] 大题题干.

The letter we sent last week is an enquiry _____ color TV sets.

[98] 正确答案.B

[98] 难易度.易

[98] 选项数.4

[98] 选项 A.

about

[98] 选项 B.

for

[98] 选项 C.

of

[98] 选项 D.

as

[99] 题目类型.单选题

[99] 大题题干.

They found an opportunity to purchase six _____ leather shoes.

[99] 正确答案.D

[99] 难易度.易

[99] 选项数.4

[99] 选项 A.

thousands pairs

[99] 选项 B.

thousand pair of

[99] 选项 C.

thousands of pair

[99] 选项 D.

thousand pairs of

[100] 题目类型.单选题

[100] 大题题干.

We enquire _____ glassware available _____ export.

[100] 正确答案.B

[100] 难易度.易

[100] 选项数.4

[100] 选项 A.

for, to

[100] 选项 B.

for, for

[100] 选项 C.

to, for

[100] 选项 D.

of, about

[101] 题目类型.单选题

[101] 大题题干.

We are pleased _____ your enquiry of July 15 for our toys.

[101] 正确答案.D

[101] 难易度.易

[101] 选项数.4

[101] 选项 A.

to receiving

[101] 选项 B.

as received

[101] 选项 C.

receiving

[101] 选项 D.

to have

[102] 题目类型.单选题

[102] 大题题干.

There is a steady demand in Europe _____ leather gloves
_____ high quality.

[102] 正确答案.B

[102] 难易度.易

[102] 选项数.4

[102] 选项 A.

for, with

[102] 选项 B.

for, of

[102] 选项 C.

at, with

[102] 选项 D.

in, of

[103] 题目类型.单选题

[103] 大题题干.

We _____ some brochures _____ to illustrate the types of materials we manufacture.

[103] 正确答案.C

[103] 难易度.易

[103] 选项数.4

[103] 选项 A.

enclose you, /

[103] 选项 B.

enclose, you

[103] 选项 C.

enclose, /

[103] 选项 D.

enclose, to you

[104] 题目类型.单选题

[104] 大题题干.

以下哪项是“资金占压期”的正确英文表达？

[104] 正确答案.B

[104] 难易度.易

[104] 选项数.4

[104] 选项 A.

tight up

[104] 选项 B.

tie-up

[104] 选项 C.

fund-up

[104] 选项 D.

tight funds

[105] 题目类型.单选题

[105] 大题题干.

以下哪项是“宽松支付方式”的正确英文表达？

[105] 正确答案.D

[105] 难易度.易

[105] 选项数.4

[105] 选项 A.

payment

[105] 选项 B.

payment terms

[105] 选项 C.

accommodating payment

[105] 选项 D.

easier payment terms

[106] 题目类型.单选题

[106] 大题题干.

以下哪项是“向某人开出金额为...的...汇票”的正确英文表达？

[106] 正确答案.B

[106] 难易度.中

[106] 选项数.4

[106] 选项 A.

draw at sb on sight for an amount

[106] 选项 B.

draw on sb at sight for an amount

[106] 选项 C.

draw at sb on sight against an amount

[106] 选项 D.

draw on sb for sight for an amount

[107] 题目类型.单选题

[107] 大题题干.

We shall fulfill your order according to the remarks in our last letter _____ we hear from you to the contrary.

[107] 正确答案.B

[107] 难易度.中

[107] 选项数.4

[107] 选项 A.

if

[107] 选项 B.

unless

[107] 选项 C.

that

[107] 选项 D.

which

[108] 题目类型.单选题

[108] 大题题干.Parts of speech include ()

[108] 正确答案.D

[108] 难易度.中

[108] 选项数.4

[108] 选项 A.n

[108] 选项 B.adj

[108] 选项 C.adv

[108] 选项 D.All of the above are true

[109] 题目类型.单选题

[109] 大题题干.There are () sentence patterns in English

grammar

- [109] 正确答案.D
- [109] 难易度.易
- [109] 选项数.4
- [109] 选项 A.one
- [109] 选项 B.two
- [109] 选项 C.three
- [109] 选项 D.four

-
- [110] 题目类型.单选题
 - [110] 大题题干.The preparation for cutting out baby English is
()
 - [110] 正确答案.D
 - [110] 难易度.易
 - [110] 选项数.4
 - [110] 选项 A.You praise each other.
 - [110] 选项 B.Finish reading
 - [110] 选项 C.Creating an impression
 - [110] 选项 D.All of the above are true

-
- [111] 题目类型.单选题
 - [111] 大题题干.If someone asks you what are you doing,you
should say ()
 - [111] 正确答案.C
 - [111] 难易度.中
 - [111] 选项数.4
 - [111] 选项 A.Busy
 - [111] 选项 B.I'm so busy
 - [111] 选项 C.I'm up to my ears in work
 - [111] 选项 D.All of the above are true

[112] 题目类型.单选题

[112] 大题题干."Impeccable" means ()

[112] 正确答案.A

[112] 难易度.难

[112] 选项数.4

[112] 选项 A.perfect

[112] 选项 B.simple

[112] 选项 C.associate

[112] 选项 D.shy

[113] 题目类型.单选题

[113] 大题题干.To describe the kind of impression in your business life ()

[113] 正确答案.D

[113] 难易度.易

[113] 选项数.4

[113] 选项 A.their dealings with others

[113] 选项 B.their approach to their work

[113] 选项 C.their appearance

[113] 选项 D.All of the above are true

[114] 题目类型.单选题

[114] 大题题干.Which of the following are the characteristics of men in the article ()

[114] 正确答案.A

[114] 难易度.易

[114] 选项数.4

[114] 选项 A.blue eyes

[114] 选项 B.yellow eyes

[114] 选项 C.black hair

[114] 选项 D.red hair

[115] 题目类型.单选题

[115] 大题题干.She leads the creative team at ()

[115] 正确答案.A

[115] 难易度.中

[115] 选项数.4

[115] 选项 A.Bidi

[115] 选项 B.Washington

[115] 选项 C.NewYork

[115] 选项 D.JaPan

[116] 题目类型.单选题

[116] 大题题干.Daisy loves ()

[116] 正确答案.B

[116] 难易度.中

[116] 选项数.4

[116] 选项 A.sports

[116] 选项 B.challenges

[116] 选项 C.singing

[116] 选项 D.painting

[117] 题目类型.单选题

[117] 大题题干.Last year, sko accounted for the majority of women's advertising ()

[117] 正确答案.D

[117] 难易度.难

[117] 选项数.4

[118] 题目类型.单选题

[118] 大题题干.The preliminary work discussed includes ()

[118] 正确答案.D

[118] 难易度.易

[118] 选项数.4

[118] 选项 A.To Express your opinion

[118] 选项 B.To invite opinions

[118] 选项 C.To Agree

[118] 选项 D.All of the above are true

[119] 题目类型.单选题

[119] 大题题干.When you want to express your opinion, you can say ()

[119] 正确答案.D

[119] 难易度.中

[119] 选项数.4

[119] 选项 A.For my part

[119] 选项 B.As far as I am concerned

[119] 选项 C.In my view

[119] 选项 D.All of the above are true

[120] 题目类型.单选题

[120] 大题题干.Which of the following phrases can be used to express "consent"?

[120] 正确答案.D

[120] 难易度.易

[120] 选项数.4

[120] 选项 A.Yes,you are right

[120] 选项 B.I agree with you

- [120] 选项 C.I go along with that
[120] 选项 D.All of the above are true

-
- [121] 题目类型.单选题
[121] 大题题干.If you want to limited agreement, you can say that ()
[121] 正确答案.C
[121] 难易度.中
[121] 选项数.4
[121] 选项 A.I'm not against it,but there's a problem
[121] 选项 B.Yes,I am with you ,but there's a problem
[121] 选项 C.A,B are right
[121] 选项 D.All of the above are true

-
- [122] 题目类型.单选题
[122] 大题题干.When you want to express disagree , you can say ()
[122] 正确答案.D
[122] 难易度.中
[122] 选项数.4
[122] 选项 A.Sorry
[122] 选项 B.I don't think so
[122] 选项 C.I don't agree with you
[122] 选项 D.All of the above are true

-
- [123] 题目类型.单选题
[123] 大题题干.How to discuss ideas?
[123] 正确答案.D
[123] 难易度.难
[123] 选项数.4

- [123] 选项 A.introducing ideas
- [123] 选项 B.developing
- [123] 选项 C.killing ideas
- [123] 选项 D.All of the above are true

[124] 题目类型.单选题

[124] 大题题干.Rachel's point is ()

[124] 正确答案.A

[124] 难易度.中

[124] 选项数.1

[124] 选项 A.we need to get out and have meetings with shop assistants

[125] 题目类型.单选题

[125] 大题题干.

Which of the following is talk about an unpleasant part of business life ()

[125] 正确答案.A

[125] 难易度.易

[125] 选项数.2

[125] 选项 A.

downsizing

[125] 选项 B.

sacking

[126] 题目类型.单选题

[126] 大题题干.What happened in the video?

[126] 正确答案.A

[126] 难易度.中

[126] 选项数.2

[126] 选项 A.The boss dismissed him

[126] 选项 B.The boss praised him

[127] 题目类型.单选题

[127] 大题题干.

Why does the boss let him look for another job?

[127] 正确答案.B

[127] 难易度.中

[127] 选项数.2

[127] 选项 A.

Because he didn't work hard enough

[127] 选项 B.

Because he's cunning

[128] 题目类型.单选题

[128] 大题题干."Unfortunately,I was being economical with the truth" means

- [128] 正确答案.A
- [128] 难易度.易
- [128] 选项数.2
- [128] 选项 A.I was lying
- [128] 选项 B.I can't pay you

-
- [129] 题目类型.单选题
 - [129] 大题题干.How to say "遗臭万年" in English?
 - [129] 正确答案.A
 - [129] 难易度.中
 - [129] 选项数.2
 - [129] 选项 A.A bad thing never dies
 - [129] 选项 B.A bully is always a coward

-
- [130] 题目类型.单选题
 - [130] 大题题干.

Any discrepancy ___the quality of the delivered goods against the contractual stipulations is not allowed.

- [130] 正确答案.C
- [130] 难易度.中
- [130] 选项数.4
- [130] 选项 A.

to

- [130] 选项 B.

among

[130] 选项 C.

in

[130] 选项 D.

on

[131] 题目类型.单选题

[131] 大题题干.

To our regret, your L/C was found not properly ____ on the following points in spite of our request.

[131] 正确答案.D

[131] 难易度.中

[131] 选项数.4

[131] 选项 A.

amend

[131] 选项 B.

to amend

[131] 选项 C.

amending

[131] 选项 D.

amended

[132] 题目类型.单选题

[132] 大题题干.

We hope that the stipulations of your L/C are in _____ with the terms of the contract.

[132] 正确答案.A

[132] 难易度.易

[132] 选项数.4

[132] 选项 A.

conformity

[132] 选项 B.

conform

[132] 选项 C.

conformability

[132] 选项 D.

comfort

[133] 题目类型.单选题

[133] 大题题干.

We have received your L/C _____ the Bank of China.

[133] 正确答案.C

[133] 难易度.易

[133] 选项数.4

[133] 选项 A.

issued for

[133] 选项 B.

issued in

[133] 选项 C.

issued by

[133] 选项 D.

issued on

[134] 题目类型.单选题

[134] 大题题干.

Please amend your L/C No. 1162 _____ transshipment and partial shipment. ()

[134] 正确答案.B

[134] 难易度.中

[134] 选项数.4

[134] 选项 A.

allow

[134] 选项 B.

to allow

[134] 选项 C.

allowing

[134] 选项 D.

as allow

[135] 题目类型.单选题

[135] 大题题干.

We suggest that you _____ the covering letter of credit without the least possible delay. ()

[135] 正确答案.C

[135] 难易度.中

[135] 选项数.4

[135] 选项 A.

will open

[135] 选项 B.

shall open

[135] 选项 C.

open

[135] 选项 D.

can open

[136] 题目类型.单选题

[136] 大题题干.

We hope that the amendment can reach here before March 12,
_____ the shipment cannot be effected as requested. ()

[136] 正确答案.B

[136] 难易度.中

[136] 选项数.4

[136] 选项 A.

and

[136] 选项 B.

otherwise

[136] 选项 C.

unless

[136] 选项 D.

but

[137] 题目类型.单选题

[137] 大题题干.

As a result of our close cooperation, substantial business has been concluded _____ our mutual satisfaction. ()

[137] 正确答案.A

[137] 难易度.中

[137] 选项数.4

[137] 选项 A.

to

[137] 选项 B.

with

[137] 选项 C.

by

[137] 选项 D.

on

[138] 题目类型.单选题

[138] 大题题干.

We are _____ that we failed to ship the goods on s.s.
"Sunshine" as scheduled. ()

[138] 正确答案.C

[138] 难易度.中

[138] 选项数.4

[138] 选项 A.

regrettable

[138] 选项 B.

regret

[138] 选项 C.

regretful

[138] 选项 D.

regretless

[139] 题目类型.单选题

[139] 大题题干.

We think it impossible to have the L/C_____ again.

[139] 正确答案.A

[139] 难易度.中

[139] 选项数.4

[139] 选项 A.

extended

[139] 选项 B.

extending

[139] 选项 C.

to extend

[139] 选项 D.

extends

[140] 题目类型.单选题

[140] 大题题干.

We regret _____ to accept your terms of payment and therefore have to return the order to you.

[140] 正确答案.A

[140] 难易度.中

[140] 选项数.4

[140] 选项 A.

our inability

[140] 选项 B.

cannot

[140] 选项 C.

be unable

[140] 选项 D.

not able

[141] 题目类型.单选题

[141] 大题题干.

We will consider _____ your terms of payment.

[141] 正确答案.B

[141] 难易度.中

[141] 选项数.4

[141] 选项 A.

accept

[141] 选项 B.

accepting

[141] 选项 C.

accepted

[141] 选项 D.

to accept

[142] 题目类型.单选题

[142] 大题题干.

We are now _____ of your order of June 19.

[142] 正确答案.A

[142] 难易度.易

[142] 选项数.4

[142] 选项 A.

in receipt of

[142] 选项 B.

upon receipt of

[142] 选项 C.

on receipt of

[142] 选项 D.

in reception of

[143] 题目类型.单选题

[143] 大题题干.

We have made _____ that we would accept D/A at 60 days' sight for this order.

[143] 正确答案.D

[143] 难易度.中

[143] 选项数.4

[143] 选项 A.

clear

[143] 选项 B.

it is clear

[143] 选项 C.

that clear

[143] 选项 D.

it clear

[144] 题目类型.单选题

[144] 大题题干.

My uncle lives ____ 105 Beijing Street.

[144] 正确答案.B

[144] 难易度.中

[144] 选项数.4

[144] 选项 A.

on

[144] 选项 B.

at

[144] 选项 C.

in

[144] 选项 D.

to

[145] 题目类型.单选题

[145] 大题题干.

Hubei province is ____ the North of Hunan province.

[145] 正确答案.B

[145] 难易度.中

[145] 选项数.4

[145] 选项 A.

in

[145] 选项 B.

on

[145] 选项 C.

at

[145] 选项 D.

to

[146] 题目类型.单选题

[146] 大题题干.

We have _____ at 30 days' sight for the contracted value.

[146] 正确答案.D

[146] 难易度.中

[146] 选项数.4

[146] 选项 A.

written to you

[146] 选项 B.

called on you

[146] 选项 C.

sent to you by air mail

[146] 选项 D.

drawn on you

[147] 题目类型.单选题

[147] 大题题干.

1. We thank you for your letter of May 13 and the ____catalogue.

[147] 正确答案.B

[147] 难易度.中

[147] 选项数.4

[147] 选项 A.

sent

[147] 选项 B.

enclosed

[147] 选项 C.

given

[147] 选项 D.

presented

[148] 题目类型.单选题

[148] 大题题干.

While ____ an enquiry, you ought to enquire into quality specification and price etc.

[148] 正确答案.A

[148] 难易度.中

[148] 选项数.4

[148] 选项 A.

making

[148] 选项 B.

offering

[148] 选项 C.

sending

[148] 选项 D.

giving

[149] 题目类型.单选题

[149] 大题题干.

In order to obtain the needed information, the inquirer should simply, clearly and concisely write ____ he wants to know.

[149] 正确答案.C

[149] 难易度.易

[149] 选项数.4

[149] 选项 A.

that

[149] 选项 B.

so

[149] 选项 C.

what

[149] 选项 D.

because of

[150] 题目类型.单选题

[150] 大题题干.

Now we look ____ your company for the supplies as we ____
suffer great losses when we dealt with them.

[150] 正确答案.D

[150] 难易度.中

[150] 选项数.4

[150] 选项 A.

to, would

[150] 选项 B.

for, are used to

[150] 选项 C.

for, would

[150] 选项 D.

to, used to

[151] 题目类型.单选题

[151] 大题题干.

What kind of products do you think _____ particularly
interested _____ ?

[151] 正确答案.B

[151] 难易度.易

[151] 选项数.4

[151] 选项 A.

are they, in

[151] 选项 B.

they are, in

[151] 选项 C.

are they, /

[151] 选项 D.

they are, /

[152] 题目类型.单选题

[152] 大题题干.

Please reply as soon as possible, _____ the earliest shipment date and terms of payment.

[152] 正确答案.C

[152] 难易度.易

[152] 选项数.4

[152] 选项 A.

stated

[152] 选项 B.

as stated

[152] 选项 C.

stating

[152] 选项 D.

state

[153] 题目类型.单选题

[153] 大题题干.

If you are interested, we will send you a sample lot _____ charge.

[153] 正确答案.D

[153] 难易度.易

[153] 选项数.4

[153] 选项 A.

within

[153] 选项 B.

with

[153] 选项 C.

for

[153] 选项 D.

free of

[154] 题目类型.单选题

[154] 大题题干.

It may interest you to know that there is a good demand here for Chinese Black Tea _____ prices.

[154] 正确答案.A

[154] 难易度.易

[154] 选项数.4

[154] 选项 A.

at moderate

[154] 选项 B.

in cheap

[154] 选项 C.

for low

[154] 选项 D.

on dear

[155] 题目类型.单选题

[155] 大题题干.

We would not give you any lower price _____ you could place an order for more than 500 tons.

[155] 正确答案.C

[155] 难易度.中

[155] 选项数.4

[155] 选项 A.

expect

[155] 选项 B.

until

[155] 选项 C.

unless

[155] 选项 D.

besides

[156] 题目类型.单选题

[156] 大题题干.

Unfortunately, your prices appear to be _____ the high side.

[156] 正确答案.D

[156] 难易度.中

[156] 选项数.4

[156] 选项 A.

in

[156] 选项 B.

at

[156] 选项 C.

of

[156] 选项 D.

on

[157] 题目类型.单选题

[157] 大题题干.

_____ receipt of your specific enquiry, we will make you a firm offer.

[157] 正确答案.C

[157] 难易度.中

[157] 选项数.4

[157] 选项 A.

In

[157] 选项 B.

At

[157] 选项 C.

On

[157] 选项 D.

As

[158] 题目类型.单选题

[158] 大题题干.

_____ your recommendation we have approached the opening bank.

[158] 正确答案.C

[158] 难易度.中

[158] 选项数.4

[158] 选项 A.

As

[158] 选项 B.

At

[158] 选项 C.

On

[158] 选项 D.

In

[159] 题目类型.单选题

[159] 大题题干.

We can allow you a 5% discount _____ an order worth 50,000 dollars.

[159] 正确答案.D

[159] 难易度.中

[159] 选项数.4

[159] 选项 A.

to

[159] 选项 B.

for

[159] 选项 C.

at

[159] 选项 D.

on

[160] 题目类型.简答题

[160] 大题题干.

1.出口方基本情况

Company Hunan Haili Chemical Industry Co. Ltd.

Office Address No. 251, 2nd Section, Furong(M) Road,
Changsha, Hunan, China

2.进口方基本情况

Company Devidayal (Sales) Limitehousi

[160] 正确答案.A

[160] 难易度.易

[160] 选项数.1

[161] 题目类型.简答题

[161] 大题题干.

Letter writing practice: write a letter according to the following information in China.

(1)5月21日来信收到,得知贵方对我们的文具很感兴趣,但认为我方4月30日的价格偏高,无法成交。

(2)我们的报价已被贵地其他客户所接受,已有大量成交而且询价单源源而来。我方无法降低报价。

(3)希望贵方重新考虑,早日来传真 housi

[161] 正确答案.A

[161] 难易度.易

[161] 选项数.1

[161] 选项 A.

Dear Sirs,

We learned from your letter of May 21 that you are interested in our stationery but find our quotation of April 30 too high to conclude.

We would inform you that our price has been accepted by other buyers in your city, at whhousi

[162] 题目类型.简答题

[162] 大题题干.Why do we choose "Upper Intermediate" textbook ?

[162] 正确答案.A

[162] 难易度.易

[162] 选项数.1

[162] 选项 A.First of all, we have a relatively solid foundation in English. Second, we hope that after studying this course, our English level will naturally rise to the highest level.

[163] 题目类型.简答题

[163] 大题题干.What can help you to cut out your baby English?

[163] 正确答案.A

[163] 难易度.易

[163] 选项数.1

[163] 选项 A.Reading stories or watching movies in English which will help you encounter the real English

[164] 题目类型.简答题

[164] 大题题干.What shall we do on the weekend?

[164] 正确答案.A

[164] 难易度.易

[164] 选项数.1

[164] 选项 A.We can use the rest time to improve our reading ability and travel in the ocean of knowledge

[165] 题目类型.简答题

[165] 大题题干.Why more and more people prefer to dine out?

[165] 正确答案.A

[165] 难易度.难
[165] 选项数.1
[165] 选项 A.Because we can have more choices when we eat out, and we can also chat with close friends

[166] 题目类型.简答题
[166] 大题题干.What is the preparation for this chapter?
[166] 正确答案.A
[166] 难易度.易
[166] 选项数.1
[166] 选项 A.Please try to learn the business Jargon/and buzzwords in Unit 1 & 2 ,business imagery in Unit 7 by yourself

[167] 题目类型.简答题
[167] 大题题干.How to prepare for learning pronunciation
[167] 正确答案.A
[167] 难易度.中
[167] 选项数.1
[167] 选项 A.Please read some sentences loudly to your friends and ask them to tell you your weakness in your pronunciation and intonation

[168] 题目类型.论述题
[168] 大题题干.

Enclosed is our contract No. 812 in duplicate, of which please return us one copy, duly countersigned.

[168] 正确答案.A

[168] 难易度.易

[168] 选项数.1

[168] 选项 A.

随函附上 812 号合同一式两份，请正式会签并返回一份。

[169] 题目类型.论述题

[169] 大题题干.

该批花生系用双层麻袋包装,每袋净重约 50 公斤?

[169] 正确答案.A

[169] 难易度.易

[169] 选项数.1

[169] 选项 A.

The groundnuts are packed in double gunny bags of 50 kgs net each.

[170] 题目类型.论述题

[170] 大题题干.

Let' s meet each other half way and reduce the price by 2%.

[170] 正确答案.A

[170] 难易度.易

[170] 选项数.1

[170] 选项 A.

让我们各让一步，降价 2%。

[171] 题目类型.论述题

[171] 大题题干.

我方已另寄给你方样品和三本商品小册子。

[171] 正确答案.A

[171] 难易度.易

[171] 选项数.1

[171] 选项 A.

We have sent you samples and three brochures as well.

[172] 题目类型.论述题

[172] 大题题干.

The boxes are to be marked with the initials of our company in a diamond as usual.

[172] 正确答案.A

[172] 难易度.易

[172] 选项数.1

[172] 选项 A.

像往常一样,盒子外刷上一个菱形,菱形里面标上本公司名称首字母缩写。

[173] 题目类型.论述题

[173] 大题题干.

Please mark "Handle with Care" or "Fragile" outside the outer packing in view of precaution.

[173] 正确答案.A

[173] 难易度.易

[173] 选项数.1

[173] 选项 A.

谨慎起见，请在外包装外面刷上“小心轻放”和“易碎品”。

[174] 题目类型.论述题

[174] 大题题干.

这是实盘, 以贵方 11 月 6 日前电复到此有效?

[174] 正确答案.A

[174] 难易度.易

[174] 选项数.1

[174] 选项 A.

This offer is firm subject to your cable reply reaching us before November 6.

[175] 题目类型.论述题

[175] 大题题干.

感谢贵方 1 月 23 日来函, 按惯常条款向我方报盘 50 吨一等咖啡, 纽约 CIF 为每吨 500 美元。

[175] 正确答案.A

[175] 难易度.易

[175] 选项数.1

[175] 选项 A.

Thank you for your letter of January 23, offering us 50 tons of first-class coffee at USD 500 per ton CIF New York on usual terms.

[176] 题目类型.论述题

[176] 大题题干.

很遗憾我们无法接受贵方的报盘, 因为你们的价格偏高。

[176] 正确答案.A

[176] 难易度.易

[176] 选项数.1

[176] 选项 A.

We regret that we are not in a position to accept your offer as your price is on the high side.

```
<="" br="" style="color: rgb(0, 0, 0); font-family: "Microsoft YaHei"; font-size: medium; font-style: normal; font-variant-ligatures: normal; font-variant-caps: normal; font-weight: 400; letter-spacing: normal; orphans: 2; text-align: start; text-indent: 0px; text-transform: none; white-space: normal; widows: 2; word-spacing: 0px; -webkit-text-stroke-width: 0px; text-decoration-style: initial; text-decoration-color: initial;">
```

[177] 题目类型.论述题

[177] 大题题干.

按你们所报价格我们将无利可图?

[177] 正确答案.A

[177] 难易度.易

[177] 选项数.1

[177] 选项 A.

We will make no few profit at the price you offered.

[178] 题目类型.论述题

[178] 大题题干.

Your name and address have been passed on to us by Hong Kong Trading Company, and we are glad to write to you hoping to establish trade relations with you.

[178] 正确答案.A

[178] 难易度.易

[178] 选项数.1

[178] 选项 A.

香港贸易公司已将贵公司名称及地址转交我方。兹去函与你联系，愿与你方建立贸易关系。

[179] 题目类型.论述题

[179] 大题题干.

Please sent us your best offer by fax indicating packing, specifications, quantity available and earliest time of delivery.

[179] 正确答案.A

[179] 难易度.易

[179] 选项数.1

[179] 选项 A.

请传真发来优惠报盘，同时指明包装、规格、可供数量及最早交货期。

[180] 题目类型.论述题

[180] 大题题干.

Enclosed is our pro-forma invoice No.3422 in duplicate coving 500 Ever-lasting brand bicycles for shipment during October.

[180] 正确答案.A

[180] 难度度.易

[180] 选项数.1

[180] 选项 A.

关于 10 月船期的 500 辆永久牌自行车，现随函寄去我方形式发票一式两份。

[181] 题目类型.论述题

[181] 大题题干.

We have handled this line for more than 20 years.

[181] 正确答案.A

[181] 难度度.易

[181] 选项数.1

[181] 选项 A.

我们经营这类商品已经有 20 多年的历史了。

[182] 题目类型.论述题

[182] 大题题干.

As soon as we receive your specific enquiry, we will send you the catalogue and samples.

[182] 正确答案.A

[182] 难度度.易

[182] 选项数.1

[182] 选项 A.

一收到你方具体询盘，我们马上寄送商品目录及样品。

[183] 题目类型.论述题

[183] 大题题干.

贵方所报价格和质量都符合要求。

[183] 正确答案.A

[183] 难易度.易

[183] 选项数.1

[183] 选项 A.

Your offer meets our requirements both in price and quality.

[184] 题目类型.论述题

[184] 大题题干.

我方从 ABC 公司得知，贵公司是你地区最主要的电子产品的进口商之一，随函附上我方产品插图目录和价目表。

[184] 正确答案.A

[184] 难易度.易

[184] 选项数.1

[184] 选项 A.

We learn from ABC company that you are one of the leading importers of electronic products in your area and enclose here our illustrated catalogue and price list.

[185] 题目类型.论述题

[185] 大题题干.

复函时，亦请说明交货期、折扣及付款条件。

[185] 正确答案.A

[185] 难易度.易

[185] 选项数.1

[185] 选项 A.

When replying, please state delivery period, discounts and terms of payment.

[186] 题目类型.论述题

[186] 大题题干.

已收到贵方 12 月 15 日有关以上主题的查询。

[186] 正确答案.A

[186] 难易度.易

[186] 选项数.1

[186] 选项 A.

Your inquiry of December 15 regarding the above subject has been received.

[187] 题目类型.论述题

[187] 大题题干.

我方很高兴地告知，您信中所提及的公司在本本地经营已超过 10 年，该公司知名度很高并享有良好的信誉。

[187] 正确答案.A

[187] 难易度.易

[187] 选项数.1

[187] 选项 A.

We are pleased to state that the firm referred to in your letter is a well-known and highly reputable firm who has been in the business in this city for more than ten years.

[188] 题目类型.名词解释

[188] 大题题干.

for your reference

[188] 正确答案.A

[188] 难易度.易

[188] 选项数.1

[188] 选项 A.

供您参考

[189] 题目类型.名词解释

[189] 大题题干.

under separate cover

[189] 正确答案.A

[189] 难易度.易

[189] 选项数.1

[189] 选项 A.

另函邮寄

[190] 题目类型.名词解释

[190] 大题题干.

regular supply

[190] 正确答案.A

[190] 难易度.易

[190] 选项数.1

[190] 选项 A.

定期供货

[191] 题目类型.名词解释

[191] 大题题干.

cartons with plastic linings

[191] 正确答案.A

[191] 难易度.易

[191] 选项数.1

[191] 选项 A.

塑料内衬的纸箱

[192] 题目类型.名词解释

[192] 大题题干.

Translate the following phrases into Chinese or English.

acquaint sb. with

[192] 正确答案.A

[192] 难易度.易

[192] 选项数.1

[192] 选项 A.

让.....熟悉

[193] 题目类型.名词解释

[193] 大题题干.

strong packing withstanding rough handling

[193] 正确答案.A

[193] 难易度.易

[193] 选项数.1

[193] 选项 A.

承受野蛮装卸的坚固包装

[194] 题目类型.名词解释

[194] 大题题干.

offer from stock

[194] 正确答案.A

[194] 难易度.易

[194] 选项数.1

[194] 选项 A.

现货供应

[195] 题目类型.名词解释

[195] 大题题干.

for attention and reply

[195] 正确答案.A

[195] 难易度.易

[195] 选项数.1

[195] 选项 A.

请处理并回复

[196] 题目类型.名词解释

[196] 大题题干.

keep an offer open

[196] 正确答案.A

[196] 难易度.易

[196] 选项数.1

[196] 选项 A.

报盘有效

[197] 题目类型.名词解释

[197] 大题题干.

fragile goods

[197] 正确答案.A

[197] 难易度.易

[197] 选项数.1

[197] 选项 A.

易碎品

[198] 题目类型.名词解释

[198] 大题题干.

以...为准

[198] 正确答案.A

[198] 难易度.易

[198] 选项数.1

[198] 选项 A.

subject to

[199] 题目类型.名词解释

[199] 大题题干.

唛头

[199] 正确答案.A

[199] 难易度.易

[199] 选项数.1

[199] 选项 A.

shipping mark

[200] 题目类型.名词解释

[200] 大题题干.

中性包装

[200] 正确答案.A

[200] 难易度.易

[200] 选项数.1

[200] 选项 A.

green packing

[201] 题目类型.名词解释

[201] 大题题干.

展证

[201] 正确答案.A

[201] 难易度.易

[201] 选项数.1

[201] 选项 A.

extend the L/C

[202] 题目类型.名词解释

[202] 大题题干.

防潮包装

[202] 正确答案.A

[202] 难易度.易

[202] 选项数.1

[202] 选项 A.

damp-proof packing

[203] 题目类型.名词解释

[203] 大题题干.

适合海运的包装

[203] 正确答案.A

[203] 难易度.易

[203] 选项数.1

[203] 选项 A.

seaworthy packing

[204] 题目类型.名词解释

[204] 大题题干.

商品目录

[204] 正确答案.A

[204] 难易度.易

[204] 选项数.1

[204] 选项 A.

catalogue

[205] 题目类型.名词解释

[205] 大题题干.

销售季节

[205] 正确答案.A

[205] 难易度.易

[205] 选项数.1

[205] 选项 A.

selling season

[206] 题目类型.名词解释

[206] 大题题干.

商务参赞处

[206] 正确答案.A

[206] 难易度.易

[206] 选项数.1

[206] 选项 A.

Commercial Councilor's Office

[207] 题目类型.名词解释

[207] 大题题干.

缮制单据

[207] 正确答案.A

[207] 难易度.易

[207] 选项数.1

[207] 选项 A.

make out documents

[208] 题目类型.名词解释

[208] 大题题干.

目录

[208] 正确答案.A

[208] 难易度.易

[208] 选项数.1

[208] 选项 A.

catalogue/brochure

[209] 题目类型.名词解释

[209] 大题题干.

订单

[209] 正确答案.A

[209] 难易度.易

[209] 选项数.1

[209] 选项 A.

order

[210] 题目类型.名词解释

[210] 大题题干.

市场经济

[210] 正确答案.A

[210] 难易度.易

[210] 选项数.1

[210] 选项 A.

market economy

[211] 题目类型.名词解释

[211] 大题题干.

电子邮件

[211] 正确答案.A

[211] 难易度.易

[211] 选项数.1

[211] 选项 A.

E-mail

[212] 题目类型.名词解释

[212] 大题题干.

询盘

[212] 正确答案.A

[212] 难易度.易

[212] 选项数.1

[212] 选项 A.

enquire/inquiry

[213] 题目类型.名词解释

[213] 大题题干.

报盘

[213] 正确答案.A

[213] 难易度.易

[213] 选项数.1

[213] 选项 A.

offer

[214] 题目类型.名词解释

[214] 大题题干.

报价

[214] 正确答案.A

[214] 难易度.易

[214] 选项数.1

[214] 选项 A.

quote/quotation

[215] 题目类型.名词解释

[215] 大题题干.

信用证

[215] 正确答案.A

[215] 难易度.易

[215] 选项数.1

[215] 选项 A.

L/C

[216] 题目类型.名词解释

[216] 大题题干.

你处

[216] 正确答案.A

[216] 难易度.易

[216] 选项数.1

[216] 选项 A.

at your end/on your side

[217] 题目类型.名词解释

[217] 大题题干.

供你参考

[217] 正确答案.A

[217] 难易度.易

[217] 选项数.1

[217] 选项 A.

for your reference

[218] 题目类型.名词解释

[218] 大题题干.

虚盘

[218] 正确答案.A

[218] 难易度.易

[218] 选项数.1

[218] 选项 A.

non-firm offer

[219] 题目类型.名词解释

[219] 大题题干.

汇票

[219] 正确答案.A

[219] 难易度.易

[219] 选项数.1

[219] 选项 A.

draft

[220] 题目类型.名词解释

[220] 大题题干.

装运

[220] 正确答案.A

[220] 难易度.易

[220] 选项数.1

[220] 选项 A.

ship(ment)

[221] 题目类型.名词解释

[221] 大题题干.

还盘

[221] 正确答案.A

[221] 难易度.易

[221] 选项数.1

[221] 选项 A.

counter-offer

[222] 题目类型.名词解释

[222] 大题题干.

按照要求

[222] 正确答案.A

[222] 难易度.易

[222] 选项数.1

[222] 选项 A.

as your request/requested

[223] 题目类型.名词解释

[223] 大题题干.

利润

[223] 正确答案.A

[223] 难易度.易

[223] 选项数.1

[223] 选项 A.

profit

[224] 题目类型.名词解释

[224] 大题题干.

实盘

[224] 正确答案.A

[224] 难易度.易

[224] 选项数.1

[224] 选项 A.

firm offer

[225] 题目类型.名词解释

[225] 大题题干.

折扣

[225] 正确答案.A

[225] 难易度.易

[225] 选项数.1

[225] 选项 A.

discount

[226] 题目类型.名词解释

[226] 大题题干.

形式发票

[226] 正确答案.A

[226] 难易度.易

[226] 选项数.1

[226] 选项 A.

pro-forma invoice

[227] 题目类型.名词解释

[227] 大题题干.

一式两份

[227] 正确答案.A

[227] 难易度.易

[227] 选项数.1

[227] 选项 A.

in duplicate

[228] 题目类型.判断题

[228] 大题题干.

外贸英语函电课程不要求检查纸质笔记

[228] 正确答案.B

[228] 难易度.易

[228] 选项数.2

[228] 选项 A.正确

[228] 选项 B.错误

[229] 题目类型.判断题

[229] 大题题干.

P.S.是不是一般情况最好不用

[229] 正确答案.B

[229] 难易度.易

[229] 选项数.2

[229] 选项 A.正确

[229] 选项 B.错误

[230] 题目类型.判断题

[230] 大题题干.

Dear sirs,

We have received your letter of 1st March enquiring about ...

[230] 正确答案.B
[230] 难易度.易
[230] 选项数.2
[230] 选项 A.正确
[230] 选项 B.错误

[231] 题目类型.判断题
[231] 大题题干.

.....

Your faithfully,

William Smith

[231] 正确答案.B
[231] 难易度.易
[231] 选项数.2
[231] 选项 A.正确
[231] 选项 B.错误

[232] 题目类型.判断题
[232] 大题题干.

P.O.Box No.1752,Shanghai 20002

3rd May 2019

[236] 正确答案.B
[236] 难易度.易
[236] 选项数.2
[236] 选项 A.正确
[236] 选项 B.错误

[237] 题目类型.判断题
[237] 大题题干.

Dear sirs,

We have received your letter of 1st March enquiring about ...

[237] 正确答案.B
[237] 难易度.易
[237] 选项数.2
[237] 选项 A.正确
[237] 选项 B.错误

[238] 题目类型.判断题
[238] 大题题干.

.....

Your faithfully,

Dear Mr. William,

I am writing to

[239] 正确答案.B
[239] 难易度.易
[239] 选项数.2
[239] 选项 A.正确
[239] 选项 B.错误

[240] 题目类型.判断题
[240] 大题题干.

dfwef

[240] 正确答案.A
[240] 难易度.易
[240] 选项数.2
[240] 选项 A.正确
[240] 选项 B.错误

[241] 题目类型.判断题
[241] 大题题干.

Dear Mr. William,

I am writing to.....

[241] 正确答案.B
[241] 难易度.易
[241] 选项数.2
[241] 选项 A.正确
[241] 选项 B.错误

[242] 题目类型.判断题

[242] 大题题干.This course mainly teaches students some business English oral and listening skills

[242] 正确答案.A

[242] 难易度.中

[242] 选项数.2

[242] 选项 A.正确

[242] 选项 B.错误

[243] 题目类型.判断题

[243] 大题题干.There are six tenses in English

[243] 正确答案.A

[243] 难易度.中

[243] 选项数.2

[243] 选项 A.正确

[243] 选项 B.错误

[244] 题目类型.判断题

[244] 大题题干.How do you like basketball? You will answer "I like it"

[244] 正确答案.B

[244] 难易度.易

[244] 选项数.2

[244] 选项 A.正确

[244] 选项 B.错误

[245] 题目类型.判断题

[245] 大题题干."Fall into a habit of collecting ,noting down and memorizing some useful expressions or sentences" will

help you cut out"Baby English"

[245] 正确答案.A

[245] 难易度.中

[245] 选项数.2

[245] 选项 A.正确

[245] 选项 B.错误

[246] 题目类型.判断题

[246] 大题题干.Daisy is famous for her outstanding

[246] 正确答案.A

[246] 难易度.中

[246] 选项数.2

[246] 选项 A.正确

[246] 选项 B.错误

[247] 题目类型.判断题

[247] 大题题干.To improve the skills of discussion, there must be differences

[247] 正确答案.A

[247] 难易度.中

[247] 选项数.2

[247] 选项 A.正确

[247] 选项 B.错误

[248] 题目类型.判断题

[248] 大题题干.Starting with what I think is the most basic way to express your opinions

[248] 正确答案.A

[248] 难易度.易

[248] 选项数.2

[248] 选项 A.正确

[248] 选项 B.错误

[249] 题目类型.判断题

[249] 大题题干.The board game is made up of dice, chessboard and something special

[249] 正确答案.A

[249] 难易度.中

[249] 选项数.2

[249] 选项 A.正确

[249] 选项 B.错误

[250] 题目类型.判断题

[250] 大题题干.Killing ideas includes we don't have time to talk about this at the moment

[250] 正确答案.A

[250] 难易度.易

[250] 选项数.2

[250] 选项 A.正确

[250] 选项 B.错误

[251] 题目类型.判断题

[251] 大题题干."We've got many of our best ideas from just this kind of exercise in the past" is introducing reality

[251] 正确答案.A

[251] 难易度.易

[251] 选项数.2

[251] 选项 A.正确

[251] 选项 B.错误

[252] 题目类型.判断题

[252] 大题题干.You should discuss these qudstions: "Do you think taht the terms above are useful in understanding modern biuiness"?

[252] 正确答案.A

[252] 难易度.中

[252] 选项数.2

[252] 选项 A.正确

[252] 选项 B.错误

[253] 题目类型.判断题

[253] 大题题干.A euphemism is a less direct way of saying something that is unpleasant

[253] 正确答案.A

[253] 难易度.中

[253] 选项数.2

[253] 选项 A.正确

[253] 选项 B.错误

[254] 题目类型.判断题

[254] 大题题干.For most business English learning English grammar is easy to say, but easy to make mistakes in use

[254] 正确答案.A

[254] 难易度.中

[254] 选项数.2

[254] 选项 A.正确

[254] 选项 B.错误

[255] 题目类型.判断题

[255] 大题题干.Linkng occurs between two words

[255] 正确答案.A

[255] 难易度.中

[255] 选项数.2

[255] 选项 A.正确

[255] 选项 B.错误

[256] 题目类型.判断题

[256] 大题题干.

BCC 情况下收信人能看到信件同时抄送其他部门或人

[256] 正确答案.B

[256] 难易度.易

[256] 选项数.2

[256] 选项 A.正确

[256] 选项 B.错误

[257] 题目类型.判断题

[257] 大题题干.

We have received your letter of
1st March enquiring about ...

[258] 正确答案.B

[258] 难易度.易

[258] 选项数.2

[258] 选项 A.正确

[258] 选项 B.错误

[259] 题目类型.判断题

[259] 大题题干.

.....

Your faithfully,

William Smith

[259] 正确答案.B

[259] 难易度.易

[259] 选项数.2

[259] 选项 A.正确

[259] 选项 B.错误

[260] 题目类型.判断题

[260] 大题题干.

实盘是愿按所提条件达成交易的非承诺性表示。

[260] 正确答案.B

[260] 难易度.易

[260] 选项数.2

[260] 选项 A.正确

[260] 选项 B.错误

[261] 题目类型.判断题

[261] 大题题干.

虚盘是发盘人在一定期限内愿按所提条件达成交易的非承诺性表示。

[261] 正确答案.B

[261] 难易度.易

[261] 选项数.2

[261] 选项 A.正确

[261] 选项 B.错误

[262] 题目类型.判断题

[262] 大题题干.

发盘人所发实盘的内容不具备达成交易的全部必要条件。

[262] 正确答案.B

[262] 难易度.易

[262] 选项数.2

[262] 选项 A.正确

[262] 选项 B.错误

[263] 题目类型.判断题

[263] 大题题干.

虚盘的发盘人不受所发虚盘约束。

[263] 正确答案.A

- [263] 难度度.易
- [263] 选项数.2
- [263] 选项 A.正确
- [263] 选项 B.错误

-
- [264] 题目类型.判断题
 - [264] 大题目干.

实盘发盘人在其规定的有效时限内受所发实盘的约束，但是实盘可以撤回、变更或修改。

- [264] 正确答案.B
- [264] 难度度.易
- [264] 选项数.2
- [264] 选项 A.正确
- [264] 选项 B.错误

-
- [265] 题目类型.判断题
 - [265] 大题目干.

实盘需要说明报盘的有效时间，虚盘不需要说明报盘的有效时间。

- [265] 正确答案.A
 - [265] 难度度.易
 - [265] 选项数.2
 - [265] 选项 A.正确
 - [265] 选项 B.错误
-

[266] 题目类型.判断题

[266] 大题题干.

虚盘一旦在有效期内被受盘人接受，交易即告成立。

[266] 正确答案.B

[266] 难易度.易

[266] 选项数.2

[266] 选项 A.正确

[266] 选项 B.错误

[267] 题目类型.填空题

[267] 大题题干.

We sincerely hope that we can e_____ the business in these
l_____ to our mutual benefit.

[267] 难易度.中

[267] 选项数.2

[267] 选项 A.

enlarge

[267] 选项 B.

lines

[268] 题目类型.填空题

[269] 题目类型.填空题

[269] 大题题干.

We have received the documents and taken _____ of the 2000 cartons of Tea Sets _____ our Order No.123 ex S.S. "Princess".

[269] 难易度.中

[269] 选项数.2

[269] 选项 A.

delivery

[269] 选项 B.

under

[270] 题目类型.填空题

[270] 大题题干.

We regret to inform you that Case No 36 is b_____. The contents are **We** found the quality is not u___ to what we stated in the contractOn examination, we found that 30 boxes m_____.

[272] 难易度.中

[272] 选项数.1

[272] 选项 A.

missing

[273] 题目类型.填空题

[273] 大题题干.

Everything appears to be c_____ and in good condition e_____ in Case No. 40.

[273] 难易度.中

[273] 选项数.2

[273] 选项 A.

correct

[273] 选项 B.

except

[274] 题目类型.填空题

[274] 大题题干.

Your last shipment is so disappointing that we cannot but l_____ a claim a_____ you.

[274] 难易度.中

[274] 选项数.2

[274] 选项 A.

lodge

[274] 选项 B.

against

[275] 题目类型.填空题

[275] 大题题干.

Please inform us o_____ your decision on how to s_____ the claim.

[275] 难易度.易

[275] 选项数.2

[275] 选项 A.

of

[275] 选项 B.

settle

[276] 题目类型.填空题

[276] 大题题干.

We are i___ receipt of your letter of may 1 c___ for short weight on the consignment of tea sets.

[276] 难易度.中

[276] 选项数.2

[276] 选项 A.

in

[276] 选项 B.

claiming

[277] 题目类型.填空题

[277] 大题题干.

We r___ for the losses you have suffered and agree to c___ you b___ USD15,000.

[277] 难易度.中

[277] 选项数.3

[277] 选项 A.

regret

[277] 选项 B.

compensate

[277] 选项 C.

by

[278] 题目类型.填空题

[278] 大题题干.

We are arranging for the r____ of...as soon as possible.

[278] 难易度.中

[278] 选项数.1

[278] 选项 A.

replacement;replacements

[279] 题目类型.填空题

[279] 大题题干.

We l__ into the matter and found that our ... was properly w____
at the time of loading.

[279] 难易度.中

[279] 选项数.2

[279] 选项 A.

looked

[279] 选项 B.

weighed

[280] 题目类型.填空题

[280] 大题题干.

Your claim should be r_____to the insurance company.housi

[280] 难易度.中

[280] 选项数.1

[280] 选项 A.

referred

[281] 题目类型.填空题

[281] 大题题干.

1. ——

We request you to inform us of the price of Chinese dinnerware and the possibly earliest date of delivery.

2. ——

Being specializing in the export of Chinese Arts and Crafts goods, we express our desire to trade with you inhousei

[281] 难易度.易

[281] 选项数.4

[281] 选项 A.

enquiry;Enquiry

[281] 选项 B.

Establish business relations;establish business relations

[281] 选项 C.

Counter Offer;Counter offer;counter offer

[281] 选项 D.

Packing

[282] 题目类型.填空题

[282] 大题题干.

We will _____ a sight draft on you on collection basis.开汇票

[282] 难易度.易

[282] 选项数.1

[282] 选项 A.

draw

[283] 题目类型.填空题

[283] 大题题干.

As to terms of payment, we often require a confirmed and irrevocable L/C _____ by draft at sight

[283] 难易度.易

[283] 选项数.1

[283] 选项 A.

available 或 payable

[284] 题目类型.填空题

[284] 大题题干.

Your goods will be loaded _____ S.S" Green Wood" .

[284] 难易度.易

[284] 选项数.1

[284] 选项 A.

on

[285] 题目类型.填空题

[285] 大题题干.

We are now _____ need of the following specialties of your corporation.

[285] 难度.易

[285] 选项数.1

[285] 选项 A.

in

[286] 题目类型.填空题

[286] 大题目干.

Our offer is _____ to your reply reaching us before May 15.

[286] 难度.易

[286] 选项数.1

[286] 选项 A.

subject

[287] 题目类型.填空题

[287] 大题目干.

We file a ____ with you ____ this cargo for the short-weight.

[287] 难度.易

[287] 选项数.2

[287] 选项 A.

claim

[287] 选项 B.

on

[288] 题目类型.填空题

[288] 大题题干.

The buyer should open a letter of credit with a bank _____
to the seller.

[288] 难易度.易

[288] 选项数.1

[288] 选项 A.

acceptable

[289] 题目类型.填空题

[289] 大题题干.

The port of destination is _____ buyer' s option.

[289] 难度度.易

[289] 选项数.1

[289] 选项 A.

at

[290] 题目类型.填空题

[290] 大题题干.

You must be aware that any further delay _____ shipment will bring about adverse effect _____ future business.

[290] 难度度.易

[290] 选项数.2

[290] 选项 A.

in

[290] 选项 B.

to

[291] 题目类型.填空题

[291] 大题题干.

We will inform our customers _____ arrival of the shipment ourselves.

[291] 难度度.易

[291] 选项数.1

[291] 选项 A.

of

[292] 题目类型.填空题

[292] 大题题干.

I need to receive the replacement not later _____ Monday,
April 29.

[292] 难度度.易

[292] 选项数.1

[292] 选项 A.

than

[293] 题目类型.填空题

[293] 大题题干.

We are sure your help will be beneficial _____ both
parties.

[293] 难度度.易

[293] 选项数.1

[293] 选项 A.

to

[294] 题目类型.填空题

[294] 大题题干.

We are unable to comply _____ your request in your letter of January 31.

[294] 难易度.易

[294] 选项数.1

[294] 选项 A.

with

[295] 题目类型.填空题

[295] 大题题干.

We hope the matter can be settled __ _____ our mutual benefit.

[295] 难易度.易

[295] 选项数.1

[295] 选项 A.

to

[296] 题目类型.填空题

[296] 大题题干.

We look forward _____ receiving your early reply.

[296] 难易度.易

[296] 选项数.1

[296] 选项 A.

to

[297] 题目类型.填空题

[297] 大题题干.

We are pleased to enclose a detailed quotation (附上详细的报价单)_____ bathroom showers.

[297] 难易度.易

[297] 选项数.1

[297] 选项 A.

for

[298] 题目类型.填空题

[298] 大题题干.

Such a growing demand can only result _____ increased price.

[298] 难易度.易

[298] 选项数.1

[298] 选项 A.

in

[299] 题目类型.填空题

[299] 大题题干.

We assure you ____ our full attention ____ executing the contract.

[299] 难易度.易

[299] 选项数.2

[299] 选项 A.

of

[299] 选项 B.

to

[300] 题目类型.填空题

[300] 大题题干.

As you fail to make delivery ____ time, we have no choice _____
to cancel our order with you.

[300] 难易度.易

[300] 选项数.2

[300] 选项 A.

in

[300] 选项 B.

but

[301] 题目类型.填空题

[301] 大题题干.

All prices must be quoted _____ Us dollars.

[301] 难易度.易

[301] 选项数.1

[301] 选项 A.

in

[302] 题目类型.填空题

[302] 大题题干.

We hope that the stipulations of your L/C are ____conformity
_____ the terms of the contract.

[302] 难易度.易

[302] 选项数.2

[302] 选项 A.

in

[302] 选项 B.

to/with

[303] 题目类型.填空题

[303] 大题题干.

We will accept your order ___ the same terms as before with a
view ____ encouraging business.

[303] 难易度.易

[303] 选项数.2

[303] 选项 A.

on

[303] 选项 B.

to

[304] 题目类型.填空题

[304] 大题题干.

We are ___ receipt of your letter of June 4, requesting for easier terms of payment.

[304] 难易度.易

[304] 选项数.1

[304] 选项 A.

in

[305] 题目类型.填空题

[305] 大题题干.

We are making you a firm offer ____ 20000 dozen women' s pajamas____US\$48.5 per dz. CFRC5% Lagos _____ shipment in March, 2008.

[305] 难易度.易

[305] 选项数.3

[305] 选项 A.

for

[305] 选项 B.

at

[305] 选项 C.

for

[306] 题目类型.填空题

[306] 大题题干.

This offer is firm, subject ____ your reply reaching us before July 15.

[306] 难易度.易

[306] 选项数.1

[306] 选项 A.

to

[307] 题目类型.填空题

[307] 大题题干.

Kindly let us know ____ what price you can close business.

[307] 难易度.易

[307] 选项数.1

[307] 选项 A.

at

[308] 题目类型.填空题

[308] 大题题干.

Remittance is the t_____ of money from the importer to the exporter through the bank.

[308] 难易度.易

[308] 选项数.1

[308] 选项 A.

transfer

[309] 题目类型.填空题

[309] 大题题干.

D/D refers to D_____ Draft which is purchased by the remitter from his local bank.

[309] 难易度.易

[309] 选项数.1

[309] 选项 A.

Demand

[310] 题目类型.填空题

[310] 大题题干.

Under D/P, the buyer p_____ to get the documents, while under D/A, the buyer a_____ to get the documents.

[310] 难度.易

[310] 选项数.2

[310] 选项 A.

pays

[310] 选项 B.

accepts

[311] 题目类型.填空题

[311] 大题目干.

An L/C is the written p_____ of a bank, of which the most popular type is c_____, irrevocable letter of credit.

[311] 难度.易

[311] 选项数.2

[311] 选项 A.

promise

[311] 选项 B.

confirmed

[312] 题目类型.填空题

[312] 大题题干.

Under _____, the bank entrusts the bank to transfer the payment to the exporter by means of cable, telex or SWIFT.

Under _____, the bank entrusts the bank to transfer the payment to the exporter by means of mail.

[312] 难易度.易

[312] 选项数.2

[312] 选项 A.

T/T

[312] 选项 B.

M/T

[313] 题目类型.填空题

[313] 大题题干.

B/L represents the title to the goods; an invoice outlines buyer's obligation to pay; C/O may insist with the clearance of Customs; the regulation in the buyer's country may require the inspection of the goods prior to payment, in which case the seller must

[313] 难度度.易

[313] 选项数.4

[313] 选项 A.

title

[313] 选项 B.

obligation

[313] 选项 C.

clearance

[313] 选项 D.

inspection

[314] 题目类型.填空题

[314] 大题题干.

Dear Sirs,

Your firm has been r_____ to us by Messrs. Freeman & Co. Ltd., with whom we have d_____ business for many years.

We s_____ in the expohousi

[314] 难易度.易

[314] 选项数.7

[314] 选项 A.

recommended

[314] 选项 B.

done

[314] 选项 C.

specialize

[314] 选项 D.

enjoyed

[314] 选项 E.

enclose

[314] 选项 F.

meets

[314] 选项 G.

approach

[315] 题目类型.填空题

[315] 大题题干.

We are pleased to make you an offer, subject ___ our final confirmation, as _____.

[315] 难易度.易

[315] 选项数.2

[315] 选项 A.

to

[315] 选项 B.

follows

[316] 题目类型.填空题

[316] 大题题干.

填词

[316] 难易度.易

[316] 选项数.5

[316] 选项 A.

source

[316] 选项 B.

introduction

[316] 选项 C.

requirement; requirements

[316] 选项 D.

offer

[316] 选项 E.

reply

[317] 题目类型.填空题

[318] 题目类型.填空题

[318] 大题题干.

We are __ receipt of your fax of March 8, __ us 1,500 Forever Mountain Bikes.

[318] 难易度.易

[318] 选项数.2

[318] 选项 A.

in

[318] 选项 B.

offering

[319] 题目类型.填空题

[319] 大题题干.

we a_____ the good quality of your goods.

[319] 难易度.易

[319] 选项数.1

[319] 选项 A.

appreciate;ppreciate

[320] 题目类型.填空题

[320] 大题题干.

we are unable to ____ your offer, ____ the price quoted is out of line with the ____ market level.

[320] 难易度.易

[320] 选项数.3

[320] 选项 A.

entertain;accept

[320] 选项 B.

as

[320] 选项 C.

prevailing;current

[321] 题目类型.填空题

[321] 大题题干.

____ view of our long-standing business relations, we ____ you a counter-offer, ____ to your reply reaching us within three days,

[321] 难易度.易

[321] 选项数.3

[321] 选项 A.

In

[321] 选项 B.

make

[321] 选项 C.

subject

[322] 题目类型.填空题

[322] 大题题干.

___ requested, we make you an offer ___ 1,500 Forever Bicycles
___ \$32 per piece CIF Lagos __ delivery __ May.

[322] 难易度.易

[322] 选项数.5

[322] 选项 A.

As

[322] 选项 B.

for

[322] 选项 C.

at

[322] 选项 D.

for

[322] 选项 E.

in

[323] 题目类型.填空题

[323] 大题题干.

We have received your _____ of June 10 __ our Printed Shirting.

[323] 难易度.易

[323] 选项数.2

[323] 选项 A.

enquiry

[323] 选项 B.

for

[324] 题目类型.填空题

[324] 大题题干.

This offer is _____, subject _____ your reply reaching us before July 15.

[324] 难易度.易

[324] 选项数.2

[324] 选项 A.

firm;valid;open;good

[324] 选项 B.

to

[325] 题目类型.填空题

[325] 大题题干.

Please _____ confirmation as early as possible if you find the above acceptable.

[325] 难易度.易

[325] 选项数.1

[325] 选项 A.

make

[326] 题目类型.填空题

[326] 大题题干.

ewcfefv

[326] 难易度.易

[326] 选项数.1

[326] 选项 A.

wwq

[327] 题目类型.填空题

[327] 大题题干.

Our past purchase ___ Purple Speckled Kidney Beans(紫芸豆) has been _____ comfired, irrevocable L/C _____ a rule.

[327] 难易度.中

[327] 选项数.4

[327] 选项 A.

for

[327] 选项 B.

paid

[327] 选项 C.

by

[327] 选项 D.

as

[328] 题目类型.填空题

[328] 大题题干.

We regret that payment by L/C has _____ us considerably unnecessary _____ and _____

[328] 难易度.易

[328] 选项数.3

[328] 选项 A.

caused

[328] 选项 B.

expense

[328] 选项 C.

trouble

[329] 题目类型.填空题

[329] 大题题干.

The ____ of our funds ____ about 3 or 4 months. At present, this problem is particularly ____ due to the ____ money condition and unprecedentedly ____ bank interest.

[329] 难易度.易

[329] 选项数.5

[329] 选项 A.

tie-up

[329] 选项 B.

lasts

[329] 选项 C.

taxing

[329] 选项 D.

tight

[329] 选项 E.

high

[330] 题目类型.填空题

[330] 大题题干.

___the market is dull with a downward tendency, we hope our counteroffer is _____ you.

[330] 难易度.易

[330] 选项数.3

[330] 选项 A.

As

[330] 选项 B.

acceptable

[330] 选项 C.

to

[331] 题目类型.填空题

[331] 大题题干.

We shall _____ it if you will _____ us _____ either "Cash against Documents on arrival of goods" or "Drawing on us at three months' sight" .

[331] 难度.易

[331] 选项数.3

[331] 选项 A.

appreciate

[331] 选项 B.

accommodate

[331] 选项 C.

with

[332] 题目类型.填空题

[332] 大题题干.

_____,we can only switch our requirements to other suppliers.

[332] 难度.易

[332] 选项数.1

[332] 选项 A.

Otherwise

[333] 题目类型.填空题

[333] 大题题干.

We believe easier payment terms would be _____ to our business with you

[333] 难易度.易

[333] 选项数.1

[333] 选项 A.

conducive

[334] 题目类型.填空题

[334] 大题题干.

We are _____ of your letter of October 1.

[334] 难易度.易

[334] 选项数.1

[334] 选项 A.

appreciative

[335] 题目类型.填空题

[335] 大题题干.

Through your c_____, we are prepared to p_____ an order
_____ you for the following types.

[335] 难度度.易

[335] 选项数.3

[335] 选项 A.

cooperation; co-operation

[335] 选项 B.

place

[335] 选项 C.

with

[336] 题目类型.填空题

[336] 大题题干.

If you do not have any of the listed items in _____, please do
not send substitutes in their place.

[336] 难度度.易

[336] 选项数.1

[336] 选项 A.

stock

[337] 题目类型.填空题

[337] 大题题干.

We e____ our Purchase Confirmation No. As2312 _____ duplicate.
Please sign and return one copy ____ our file _____ your earliest
convenience.

[337] 难易度.易

[337] 选项数.4

[337] 选项 A.

enclose

[337] 选项 B.

in

[337] 选项 C.

for

[337] 选项 D.

at

[338] 题目类型.填空题

[338] 大题题干.

We are ____ for the establishment of the relative L/C _____
Bank of China, Shanghai.

[338] 难易度.易

[338] 选项数.2

[338] 选项 A.

arranging

[338] 选项 B.

with

[339] 题目类型.填空题

[339] 大题题干.

As we are ____ urgent need of the goods, we would _____
prompt delivery within the next six weeks.

[339] 难易度.易

[339] 选项数.2

[339] 选项 A.

in

[339] 选项 B.

appreciate

[340] 题目类型.填空题

[340] 大题题干. () is use to introducing ideas

[340] 难易度.易

[340] 选项数.1

[340] 选项 A.Why don't we ...

[341] 题目类型.填空题

[341] 大题题干."All good things come to an end" means ()

[341] 难易度.难

[341] 选项数.1

[341] 选项 A.天下没有不散的筵席

[342] 题目类型.填空题

[342] 大题题干.

use one word to replace "due to the fact that"

[342] 难易度.易

[342] 选项数.1

[342] 选项 A.

because

[343] 题目类型.填空题

[343] 大题题干.

use one word to replace "at this time"

[343] 难易度.中

[343] 选项数.1

[343] 选项 A.

now

[344] 题目类型.填空题

[344] 大题题干.

We have r_____ your L/C No. XK4793 f_____ the amount of ?9,800 covering your Order No. 6286 for flower carpets.

[344] 难易度.易

[344] 选项数.2

[344] 选项 A.

received

[344] 选项 B.

for

[345] 题目类型.填空题

[345] 大题题干.

However, on e_____, we have found some d_____. Please
m_____ the following amendments with the least possible
delay:

[345] 难易度.易

[345] 选项数.3

[345] 选项 A.

examination

[345] 选项 B.

discrepancies

[345] 选项 C.

make

[346] 题目类型.填空题

[346] 大题题干.

1. The name of the beneficiary should r_____ "xxx", i_____ of
"xxx".

2. Please i_____ the words "or other EMPs" after "CIF London" ;

3. Allow partial shipments and transshipment and d_____ the clause "by direct steamer". [346] 难易度.易

[346] 选项数.4

[346] 选项 A.

read

[346] 选项 B.

instead

[346] 选项 C.

insert

[346] 选项 D.

delete

[347] 题目类型.填空题

[347] 大题题干.

Please s_____ to it that your amendments r_____ us by 30 October, otherwise shipment will be further d_____.

[347] 难易度.中

[347] 选项数.3

[347] 选项 A.

see

[347] 选项 B.

reach

[347] 选项 C.

delayed

[348] 题目类型.填空题

[348] 大题题干.

We are in receipt of your letter of June 4, r_____ easier
terms of payment.

[348] 难易度.易

[348] 选项数.1

[348] 选项 A.

requesting

[349] 题目类型.填空题

[349] 大题题干.

Actually, our original arrangement of payment is fairly
r_____. From the time you open the credit till your buyers pay
you, the intervals is n_____ about three months. Besides, your
L/C is opened when the goods are ready f_____

shipment.&nbshousi

[349] 难易度.易

[349] 选项数.3

[349] 选项 A.

reasonable

[349] 选项 B.

normally

[349] 选项 C.

for

[350] 题目类型.填空题

[350] 大题题干.

As we must insist on our c_____ practice, we sincerely hope
that you will not think us u_____.

[350] 难易度.易

[350] 选项数.2

[350] 选项 A.

customary

[350] 选项 B.

unaccommodating

[351] 题目类型.填空题

[351] 大题题干.

We have begun p_____ the goods as contracted and expect to
e_____shipment as soon as your L/C arrives. To avoid delay, we
trust that you will o_____ the L/C immediately.

[351] 难易度.易

[351] 选项数.3

[351] 选项 A.

producing

[351] 选项 B.

effect

[351] 选项 C.

open

[352] 题目类型.填空题

[352] 大题题干.

While we a_____ your business, we regret b_____ unable to meet your request for D/A payment. As a matter of fact, many of our customers in your city have c_____ substantial business with us o_____ L/C basis.

[352] 难易度.中

[352] 选项数.4

[352] 选项 A.

appreciate

[352] 选项 B.

being

[352] 选项 C.

concluded

[352] 选项 D.

on

[353] 题目类型.填空题

[353] 大题题干.

Our past p_____ of Mild Steel Sheet from you has been p_____ as a rule b_____ confirmed Letter of Credit.

[353] 难易度.中

[353] 选项数.3

[353] 选项 A.

purchase

[353] 选项 B.

paid

[353] 选项 C.

by

[354] 题目类型.填空题

[354] 大题题干.

We r____ that payment by L/C has c____ us considerably unnecessary expense and trouble. In fact, from the moment we open a Letter of Credit till the time our buyers pay us, the t____ of our funds lasts about three or four months. At present, this questhousi

[354] 难易度.中

[354] 选项数.4

[354] 选项 A.

regret

[354] 选项 B.

caused

[354] 选项 C.

tie-up

[354] 选项 D.

taxing

[355] 题目类型.填空题

[355] 大题题干.

We are in r_____ of your letter of September 18, contents of which have been duly n_____.

[355] 难易度.易

[355] 选项数.2

[355] 选项 A.

receipt

[355] 选项 B.

noted

[356] 题目类型.填空题

[356] 大题题干.

With regard to Contract Nos.DSG 267 and BSG 268, we a_____ to D/P payment terms for these contracts. However, we consider it a_____ to make it clear that for further transactions D/P will only be accepted if the a_____ involved for each transactionhousei

[356] 难易度.易

[356] 选项数.3

[356] 选项 A.

agree

[356] 选项 B.

advisable;necessary

[356] 选项 C.

amount

[357] 题目类型.填空题

[357] 大题题干.

It is in view of our long friendly business relations that we
e_____ you this a_____. We sincerely hope that we can
enlarge the business in these lines to our mutual benefit.

[357] 难易度.中

[357] 选项数.2

[357] 选项 A.

extend

[357] 选项 B.

accmmodation

[358] 题目类型.填空题

[358] 大题题干.

D/D refers to D_____ Draft which is purchased by the remitter from his local bank.

[358] 难易度.易

[358] 选项数.1

[358] 选项 A.

Demand

[359] 题目类型.填空题

[359] 大题题干.

We shall appreciate it if you will a_____ us w_____ either
"Cash against Documents on arrival of goods" or "Drawing
on us at three months' sight" .

[359] 难易度.易

[359] 选项数.2

[359] 选项 A.

accommodate

[359] 选项 B.

with

[360] 题目类型.填空题

[360] 大题题干.

We believe easier payment terms would be c_____ to our business with you.

[360] 难易度.易

[360] 选项数.1

[360] 选项 A.

conducive

[361] 题目类型.填空题

[361] 大题题干.

We are pleased to inform you that the confirmed, irrevocable Letter of Credit No. 326 _____ the amount of USD 24,000 was established t_____ the ABC Bank, London _____ July 15, 2017

[361] 难易度.易

[361] 选项数.3

[361] 选项 A.for

[361] 选项 B.through

[361] 选项 C.on

[362] 题目类型.填空题

[362] 大题题干.

Please deliver our Order No.811 ____chemical fertilizer per S.S.
"Elizabeth" ETA August 25 ____ Rotterdam and confirm ____
return that the goods will be ready in time.

[362] 难易度.易

[362] 选项数.3

[362] 选项 A.for

[362] 选项 B.at

[362] 选项 C.by

[363] 题目类型.填空题

[363] 大题题干.

B/L represents the t____ to the goods; an invoice outlines
buyer's o____ to pay; C/O may insist with the c_____ of
Customs; the regulation in the buyer's country may require the i
_____ of the goods prior to payment, in which case the seller
must

[363] 难易度.中

[363] 选项数.4

[363] 选项 A.

title

[363] 选项 B.

obligation

[363] 选项 C.

clearance

[363] 选项 D.

inspection

[364] 题目类型.填空题

[364] 大题题干.

Dear Sirs,

We are pleased to advise you that the cargo under S/C No. 34784 has been shipped. The details are as follows:

Materials: Wafer Type Butterfly Valves

_____ : IN Case

The Shipping Line: Xingang Phousi

[364] 难易度.中

[364] 选项数.9

[364] 选项 A.

Packing;packing

[364] 选项 B.

Weight; weight

[364] 选项 C.

Amount; amount

[364] 选项 D.

Freight; freight

[364] 选项 E.

ETD

[364] 选项 F.

ETA

[364] 选项 G.

condition

[364] 选项 H.

satisfactory

[364] 选项 I.

future;further

[365] 题目类型.填空题

[365] 大题题干.

保兑的, 不可撤销信用证

交货

运输途中

装箱单

一式两份

通关

装船通知

[365] 难易度.中

[365] 选项数.7

[365] 选项 A.

confirmed, irrevocable Letter of Credit

[365] 选项 B.

deliver;Deliver

[365] 选项 C.

in transit;In transit

[365] 选项 D.

packing list;Packing list

[365] 选项 E.

duplicate;Duplicate

[365] 选项 F.

passage through customs;Passage through customs

[365] 选项 G.

shipping advice;Shipping advice

[366] 题目类型.填空题

[366] 大题题干.

The nail trimmers are packed ___ boxes of one dozen ___, 20 boxes _____ a carton.

[366] 难易度.易

[366] 选项数.3

[366] 选项 A.in

[366] 选项 B.each

[366] 选项 C.to

[367] 题目类型.填空题

[367] 大题题干.

Please mark the cartons with our initials ABC _ a diamond _____
usual.

[367] 难易度.易

[367] 选项数.2

[367] 选项 A.in

[367] 选项 B.as

[368] 题目类型.填空题

[368] 大题题干.

The cases are n_____ and s_____ by overall metal s_____.

[368] 难易度.易

[368] 选项数.3

[368] 选项 A.nailed

[368] 选项 B.secured

[368] 选项 C.strapping

[369] 题目类型.填空题

[369] 大题题干.

The goods are packed in s_____ cartons, which are l_____ with
waterproof paper.

[369] 难度度.易

[369] 选项数.2

[369] 选项 A.seaworthy

[369] 选项 B.lined

[370] 题目类型.填空题

[370] 大题题干.

Fill in the blanks with the following expressions.

(insurance policy; against ; extra premium; invoice value; effect insurance)

(1) We are writing to you with a view t___ building up business
r_____ with your firm.

[375] 难度度.易

[375] 选项数.2

[375] 选项 A.

to

[375] 选项 B.

relations

[376] 题目类型.填空题

[376] 大题题干.

We are s_____ in the export of Electric and Electronic Machinery and Equipment.

[376] 难度.难

[376] 选项数.1

[376] 选项 A.

specialized

[377] 题目类型.填空题

[377] 大题题干.

We look forward t___ your f_____ reply.

[377] 难度.中

[377] 选项数.2

[377] 选项 A.

to

[377] 选项 B.

favourable;favorable

[378] 题目类型.填空题

[378] 大题题干.

我们（我公司、我方）为（是）中国纺织品进出口总公司，总部在北京。

We _____ China National Textiles Import and Export Corporation, _____ its headquarters in Beijing.

[378] 难易度.易

[378] 选项数.2

[378] 选项 A.

are

[378] 选项 B.

with

[379] 题目类型.填空题

[379] 大题题干.

兹介绍，本公司为中国最大的服装出口商之一。

_____ is to introduce ourselves _____ one of the leading exporters of garments in China.

[379] 难易度.易

[379] 选项数.2

[379] 选项 A.

This

[379] 选项 B.

as

[380] 题目类型.填空题

[380] 大题题干.

我方借此机介绍，我公司为专门经营皮革制品的出口商。

We_____the opportunity to introduce our company as
exporters _____

in leather goods.

[380] 难易度.易

[380] 选项数.2

[380] 选项 A.

take

[380] 选项 B.

dealing;trading;specializing

[381] 题目类型.填空题

[381] 大题题干.

现奉告，我方专门经营工艺品出口。

We wish to _____ you _____ we are specialized in the export of arts and crafts.

[381] 难易度.易

[381] 选项数.2

[381] 选项 A.

inform

[381] 选项 B.

that

[382] 题目类型.填空题

[382] 大题题干.

我们冒昧通信，以期待与贵公司建立业务关系。现冒昧去函，以谋求同贵方进行贸易。

We _____ the liberty _____ writing to you with a view to building up business relations with your firm.

[382] 难度度.中

[382] 选项数.2

[382] 选项 A.

take

[382] 选项 B.

of

[383] 题目类型.填空题

[383] 大题题干.

现函告，我方为淡水珍珠出口商，在此行业已有多年经验。

We _____ to introduce ourselves as exporters of fresh water pearls _____ many years' experience in this line of business.

[383] 难度度.中

[383] 选项数.2

[383] 选项 A.

write

[383] 选项 B.

having; with

[384] 题目类型.填空题

[384] 大题题干.

Dear Moris,

Thank you _____ your brochure.

<="" br=""> [384] 难易度.易

[384] 选项数.3

[384] 选项 A.

for

[384] 选项 B.

in

[384] 选项 C.

at

[385] 题目类型.填空题

[385] 大题题干.

I will see you ____ five o'clock?

[385] 难度度.易

[385] 选项数.1

[385] 选项 A.

at

[386] 题目类型.填空题

[386] 大题题干.

I'll come and see you _____ the morning for a cup of coffee.

[386] 难度度.易

[386] 选项数.1

[386] 选项 A.

in

[387] 题目类型.填空题

[387] 大题题干.

They always have weekly meeting _____ Monday morning.

[387] 难度度.易

[387] 选项数.1

[387] 选项 A.

on

[388] 题目类型.填空题

[388] 大题题干.

We are pleased to make you an offer, subject ___ our final confirmation, as _____.

[388] 难易度.易

[388] 选项数.2

[388] 选项 A.

to

[388] 选项 B.

follows

[389] 题目类型.填空题

[389] 大题题干.

Dear Sirs,

Thank you for your letter of March 6 e_____ for our tape recorders and your desire to enter into d_____ business relations with us.

As requested, we are sending you our q_____ sheet covering the types in which you are intehousi

[389] 难易度.中

[389] 选项数.13

[389] 选项 A.

enquiring

[389] 选项 B.

direct

[389] 选项 C.

quotation

[389] 选项 D.

otherwise

[389] 选项 E.

receipt

subject

[389] 选项 G.

confirmation

[389] 选项 H.

discount

[389] 选项 I.

catalogue

[389] 选项 J.

brochure

[389] 选项 K.

separate

[389] 选项 L.

specific

[389] 选项 M.

appreciated

[390] 题目类型.填空题

[390] 大题题干.

We are __ receipt of your fax of March 8, __ us 1,500 Forever Mountain Bikes.

[390] 难易度.中

[390] 选项数.2

[390] 选项 A.

in

[390] 选项 B.

offering

[391] 题目类型.填空题

[391] 大题题干.

we a_____ the good quality of your goods.

[391] 难易度.易

[391] 选项数.1

[391] 选项 A.

appreciate;ppreciate

[392] 题目类型.填空题

[392] 大题题干.

we are unabel to ____ your offer, __ the price quoted is out of line with the ____ market level.

[392] 难易度.中

[392] 选项数.3

[392] 选项 A.

entertain;accept

[392] 选项 B.

as

[392] 选项 C.

prevailing;current

[393] 题目类型.填空题

[393] 大题题干.

____ view of our long-standing business relations, we ____ you a counter-offer, ____ to your reply reaching us within three days,

[393] 难易度.易

[393] 选项数.3

[393] 选项 A.

In

[393] 选项 B.

make

[393] 选项 C.

subject

[394] 题目类型.填空题

[395] 题目类型.填空题

[396] 题目类型.填空题

[396] 大题题干.

E___ is our contract No.812 in duplicate, of w_____ please
return us one copy, duly_____.

[396] 难易度.中

[396] 选项数.3

[396] 选项 A.

Enclosed

[396] 选项 B.

which

[396] 选项 C.

countersigned

[397] 题目类型.填空题

[397] 大题题干.

Please _____ that the s _____ in the relative credit should strictly c _____ to the t _____ in our Sales Confirmation

[397] 难易度.中

[397] 选项数.4

[397] 选项 A.

make sure;note;see to it

[397] 选项 B.

stipulations

[397] 选项 C.

conform

[397] 选项 D.

terms

[398] 题目类型.填空题

[398] 大题题干.

We will accept your order ___ the same terms as before with a view ___ encouraging business.

[398] 难易度.易

[398] 选项数.1

[398] 选项 A.

on

[399] 题目类型.填空题

[399] 大题题干.

We trust the s____, which is to be d_____ after receipt of the relative L/C will t____ out t__ your entire satisfaction.

[399] 难易度.中

[399] 选项数.4

[399] 选项 A.

shipment

[399] 选项 B.

dispatched

[399] 选项 C.

turn

[399] 选项 D.

to

[400] 题目类型.填空题

[400] 大题题干.

We have received the documents and t_____ (提货) the 2000 cartons of Tea Sets under our Order No.123 ex S.S. "Princess".

When we opened this case we found it c_____ (装有) completely different articles.

We regret to inform you thahousi

[400] 难易度.难

[400] 选项数.9

[400] 选项 A.

taken delivery of

[400] 选项 B.

contained

[400] 选项 C.

broken

[400] 选项 D.

improper packing

[400] 选项 E.

up

[400] 选项 F.

missing

[400] 选项 G.

lodge

[400] 选项 H.

against

[400] 选项 I.

settle

[401] 题目类型.填空题

[401] 大题题干.

We have received the documents and take _____ of the heart
ratten baskets under Order No. 250 of May 25.

[401] 难度.易

[401] 选项数.1

[401] 选项 A.

delivery

[402] 题目类型.填空题

[402] 大题题干.

On e_____, to our great disappointment, we find that they are
not o____ the quality we ordered.

[402] 难度.易

[402] 选项数.2

[402] 选项 A.

examination

[402] 选项 B.

of

[403] 题目类型.填空题

[403] 大题题干.

The materials do not m_____ the samples you sent us

[403] 难易度.易

[403] 选项数.1

[403] 选项 A.

match

[404] 题目类型.填空题

[404] 大题题干.

Please arrange f___ replacements to be d_____ at once.We are holding the shipment at your d_____.

[404] 难易度.易

[404] 选项数.3

[404] 选项 A.

for

[404] 选项 B.

dispatched

[404] 选项 C.

disposal

[405] 题目类型.填空题

[405] 大题题干.

Please let us know what you wish us to do w_____ it.

[405] 难易度.易

[405] 选项数.1

[405] 选项 A.

with

[406] 题目类型.填空题

[406] 大题题干.

We are very s_____ to learn that case No 10 did not c_____ the goods you ordered.

[406] 难易度.易

[406] 选项数.2

[406] 选项 A.

sorry

[406] 选项 B.

contain

[407] 题目类型.填空题

[407] 大题题干.

On I _____ into the matter we find that a mistake was m _____ in the packing.

[407] 难易度.易

[407] 选项数.2

[407] 选项 A.

looking

[407] 选项 B.

made

[408] 题目类型.填空题

[408] 大题题干.

We have arranged for the right goods to be dispatched to you at once. The d_____ will be mailed to you within the next forty-eight hours.

[408] 难度.易

[408] 选项数.1

[408] 选项 A.

documents

[409] 题目类型.填空题

[409] 大题题干.

We would be grateful if you would kindly k_____ case No 10 and its contents until they are called f_____ by our agents who we have already instructed.

[409] 难度.易

[409] 选项数.2

[409] 选项 A.

keep

[409] 选项 B.

for

[410] 题目类型.填空题

[410] 大题题干.

We a_____ for the trouble c_____ to you by our error.

[410] 难易度.易

[410] 选项数.2

[410] 选项 A.

apologize

[410] 选项 B.

caused
